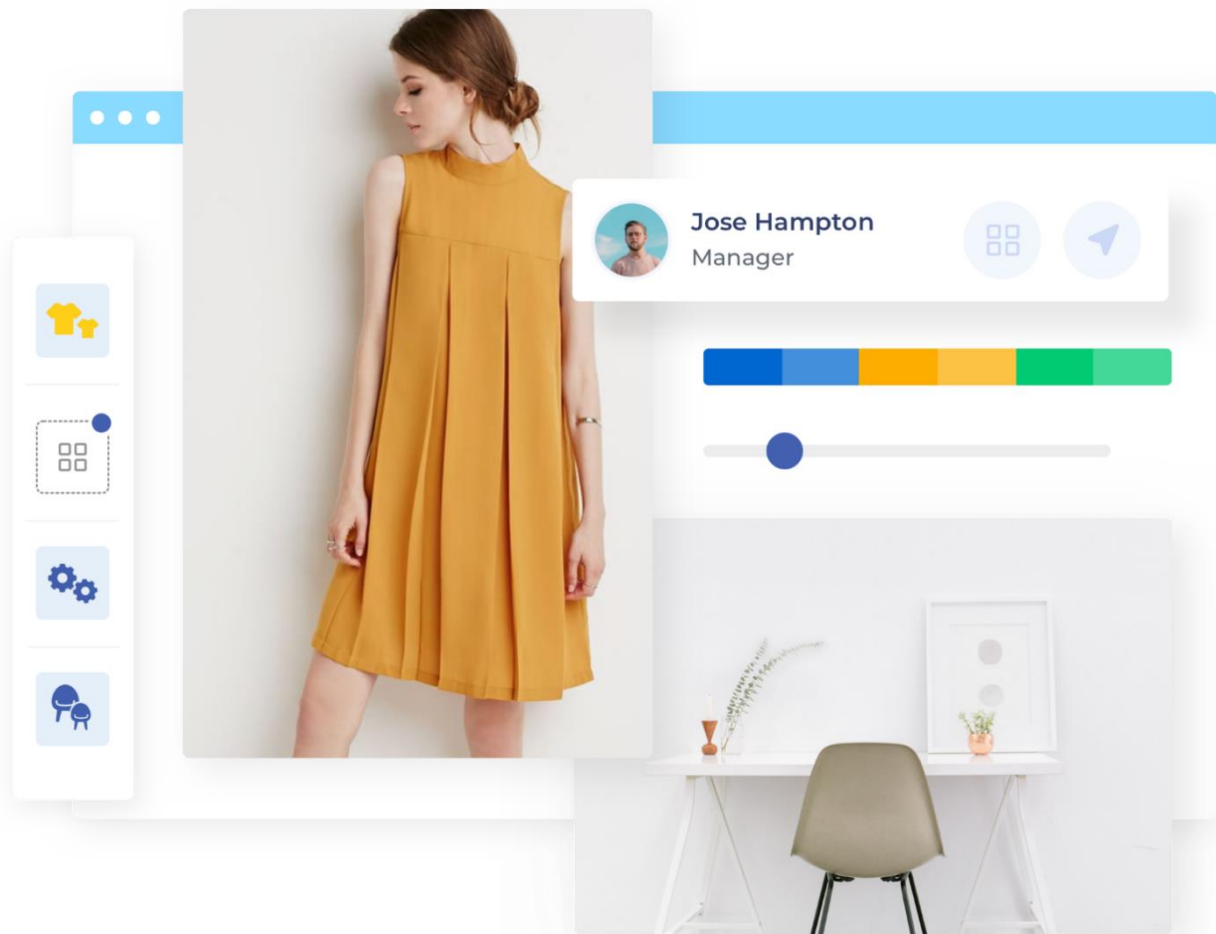


**WHITE PAPER**

TRIMIT Price Group Parameters and Campaigns 21.2

This document contains information about the Price Group Parameters functionality in TRIMIT 21.2 for Business Central 2021 Release Wave 2 W1 (BC19).

Version: 21.2
Date: 13-12-2021

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INTRODUCTION

Determine Sales Prices and Discounts has been described in a separate **White Paper – TRIMIT Sales Prices and Discounts**.

But in addition to this functionality, we also have the **Price Group Parameters**, which can be created manually or automatically and will determine in which way the right Sales Price can be found.

You are also able to determine special Campaign Prices in various ways based on the fields in the **Price Group Parameters**.

NOTE

TRIMIT has not been adapted yet for the new Sales Price Experience of Business Central.
That will however happen before it will be automatically enabled.
We have planned to do the changes in 2022.

The functionality described is the functionality in **TRIMIT 21.2 for Business Central W1 BC19.X**.

The pictures in this White Paper are based on the demo database for **TRIMIT 21.2**, which is based on Microsoft Dynamics 365 Business Central 2021 Release Wave 2, in the demo company **CRONUS TRIMIT W1 Ltd.** (based on CRONUS International Ltd. of Microsoft Dynamics 365 Business Central).

COMPONENTS

TRIMIT Price Group Parameters and Campaigns contains the following objects:

The tables	7002	<i>Sales Prices</i>
	7004	<i>Sales Line Discounts</i>
	7023	<i>Sales Price Worksheet</i>
	6036386	<i>trm Call Find Unit Price</i>
	6036490	<i>trm API Unit Price</i>
	6036654	<i>trm Dimension Sales Price</i>
	6036655	<i>trm VarDim Sales Price</i>
	6036656	<i>trm Price Group Parameters</i>
	6036657	<i>trm Sales Line Discount Type</i>
	6036658	<i>trm Sales Line Disc Comb Order</i>
	6036659	<i>trm Sales Line Disc Comb Entry</i>
	6036661	<i>trm Campaign Discount Header</i>
	6036662	<i>trm Campaign Discount Entry</i>
	6036663	<i>trm Sales Line Disc Comb Rate</i>
	6036670	<i>trm Cust/Salesperson Relation</i>
	6037054	<i>trm Calculation Sales Price</i>
	6037203	<i>trm Search Table Header</i>
	6037204	<i>trm Search Table Line</i>
	6037205	<i>trm Formula Header</i>
	6037206	<i>trm Formula Line</i>

The pages	7	<i>Customer Price Groups</i>
	7002	<i>Sales Prices</i>
	7004	<i>Sales Line Discounts</i>
	7023	<i>Sales Price Worksheet</i>
	6036490	<i>trm API Service Unit Prices</i>
	6036670	<i>trm Sales Line Disc Comb</i>
	6036671	<i>trm Posted Sales Line Disc Comb</i>
	6036672	<i>trm Sales Line Disc Types List</i>
	6036673	<i>trm Sales Line Discount Card</i>
	6036674	<i>trm Campaign Discount Card</i>
	6036675	<i>trm Campaign Discount Entries</i>
	6036676	<i>trm Cust/Salesp/Prod Rel Card</i>
	6036677	<i>trm Campaign Discount List</i>
	6037004	<i>trm Price Group Param Card</i>
	6037006	<i>trm Price Groups Param List</i>
	6037008	<i>trm Component Unit Price Buf</i>
	6037070	<i>trm Calculation Sales Prices</i>
The reports	7051	<i>Suggest Item Price on Wksh.</i>
	7052	<i>Suggest Sales Price on Wksh.</i>
	7053	<i>Implement Price Change</i>
The codeunits	60	<i>Sales-Calc. Discount</i>
	7000	<i>Sales Price Calc. Mgt.</i>
	6036696	<i>trm Line Discount Combin Hand</i>

PRICE GROUP PARAMETERS

In TRIMIT we have extended the functionality of the **Customer Price Group** from Business Central. Therefore, we created the **Price Group Parameters** with all the extra fields.

NOTE

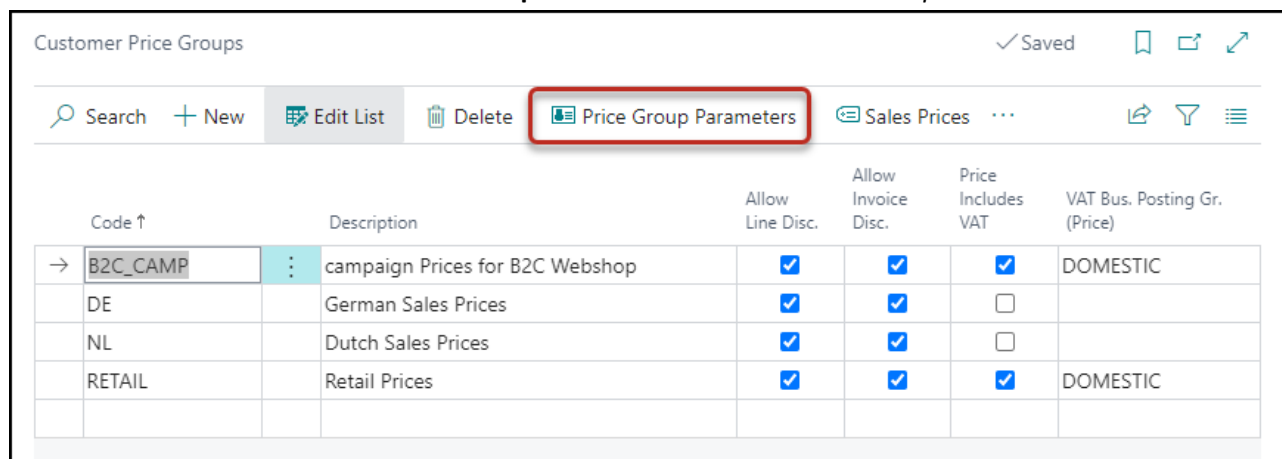
In TRIMIT BC13 R2 and older releases, these extra fields were part of the Customer Price Group table itself.

The **Price Group Parameters** will automatically be created for **Sales Type Customer**, if you enter a Sales Price on a Master or Item for a specific **Sales Type Customer**.

The **Price Group Parameters** will automatically be created for **Sales Type Campaign**, if you enter a Sales Price on a Master or Item for a specific **Sales Type Campaign**.

The **Price Group Parameters** can be created manually via a **Customer Price Group** and will then get a **Sales Type Customer Price Group**.

You can maintain the **Customer Price Group** via **Tell me Customer Price Group**



Customer Price Groups						
✓ Saved						
Search + New Edit List Delete Price Group Parameters Sales Prices						
Code ↑	Description	Allow Line Disc.	Allow Invoice Disc.	Price Includes VAT	VAT Bus. Posting Gr. (Price)	
→ B2C_CAMP	campaign Prices for B2C Webshop	☒	☒	☒	DOMESTIC	
DE	German Sales Prices	☒	☒	☐		
NL	Dutch Sales Prices	☒	☒	☐		
RETAIL	Retail Prices	☒	☒	☒	DOMESTIC	

By clicking **Price Group Parameters**, a record will be created in the **Price Group Parameters** automatically, with **Sales Type Customer Price Group** and **Sales Type the Code of the Customer Price Group**.

Alternatively, via **Tell me Price Group Parameters List**, you can see all the **Price Group Parameters**; also, the Price Group Parameters which are not related to a specific Customer Price Group.

Price Group Parameters List					
Search + New Manage Prices Related Fewer options					
General					
Sales Type Filter : None					
Sales Type ↑	Sales Code ↑	Description	Start Date Campaign Price	End Date Campaign Price	Campaign Price Calculation Type
Customer	2030	The Surf Shop Ltd.			Price List
Customer Price Group	B2C_CAMP	campaign Prices for B2C Webshop			Price List
Customer Price Group	RETAIL	Retail Prices			Price List
Campaign	CP0001	2021 Campaign	12/1/2021	12/31/2021	Price List
Campaign	CP1001	Increase sale	11/1/2022	4/1/2023	Price List

NOTE

Price Group Parameters 2030 has been created because of a Customer specific Sales Price record.

Price Group Parameters CP1001 and CP0001 has been created because of a Campaign specific Sales Price record.

FASTTAB GENERAL

For the regular Business Central functionality of the **Customer Price Group**, it is not necessary to create a **Price Group Parameters**.

Price Group Parameters

Customer Price Group - RETAIL

Prices

More options

General

Sales Type

Customer Price Group

Sales Code

RETAIL

Description

Retail Prices

Adjustments

Adjust Line Discount

Never

Adjust Commission Salesperson

Never

Adjust Commission Salesperson 2

Never

Adjust Commission Salesperson 3

Never

Adjust Bonus

Never

Formula Calculation

Final Formula Basis Price

Final Formula VarDim

Price/Discount Management

Unit Price Date Handling

Order Date

Line Discount Date Handling

Order Date

Fixed Unit Price

Skip Currency Calculation

Skip VAT Conversion

Limit Search to Price Group

DESCRIPTION OF THE FIELDS:

SALES TYPE

The **Sales Type** is comparable with the **Sales Type** in the Sales Price Table.

If you enter Sales Prices per *Customer* or *Campaign*, the system will automatically create a record in the **Price Group Parameters**.

If you create a **Customer Price Group**, you need to click **Price Group Parameters** to create a record in the **Price Group Parameters**.

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If you enter Sales Prices for *All Customers* and want the determination of the Sales Prices be different from standard Business Central, you need to create the Price Group Parameters for it manually.

If you create **Price Group Parameters** manually, you can choose between the following four options:

Customer	If Sales Prices are for a specific <i>Sell-to Customer</i>
Customer Price Group	If Sales Prices are for a specific <i>Customer Price Group</i> that usually will be filled in the Customer Card (= the normal Customer Price Group context of Business Central).
All Customers	If Sales Prices are for <i>All Customers</i> : this will usually not be set in a specific Customer Price Group
Campaign	If Sales Prices are for a specific <i>Campaign</i> which can be used in the ERP, but also in the Portal Profile List of the <i>B2C Shop</i> .

CODE

Unique Code (per **Sales Type**) for these **Price Group Parameters**.

If the **Price Group Parameters** is created automatically based on entered Sales Prices, this will be the **Sales Code** of the Sales Price:

- For **Sales Type Customer**, this will be a **Customer No.** which you can select as well via the **Look up value** (Alt+Down Arrow)
- For **Sales Type Customer Price Group**, this will be a **Customer Price Group** which you can select as well via the **Look up value** (Alt+Down Arrow).
- For **Sales Type Campaign**, this will be a **Campaign** which you can select as well via the **Look up value** (Alt+Down Arrow).

DESCRIPTION

Description for this **Price Group Parameters**.

If the **Price Group Parameters** is created automatically based on entered Sales Prices, this will be filled by default – but you are able to change it:

- For **Sales Type Customer** it will be filled with the *Name* of the Customer.
- For **Sales Type Campaign** it will be filled with the *Description* of the Campaign.
- For **Sales Type Customer Price Group** and *All Customers*, you can enter a Description manually.

ADJUST LINE DISCOUNT

With this field, you can determine how the field **Line Discount %** will be influenced by the field **Line Discount Adjustment** of the Sales Price Table (this field is not by default visible in the Sales Prices).

You can choose between the following five options:

Never	The system will do nothing.
Replace <> 0	The Line Discount % of the Sales Line will be replaced by the Line Discount Adjustment of the found Sales Price of the Sales Price Table if the Line Discount Adjustment <> 0.
Always Replace	The Line Discount % of the Sales Line will always be replaced by the Line Discount Adjustment of the found Sales Price of the Sales Price Table, even if it is zero.
Reduce by %	The Line Discount % of the Sales Line will be reduced with a percentage equal to the Line Discount Adjustment of the Sales Price Table:

	"Line Discount %" - ("Line Discount %" * SalesPrice."Line Discount Adjustment" /100)
Reduce % Rate	The Line Discount % of the Sales Line will be decreased with the Line Discount Adjustment of the Sales Price Table: "Line Discount %" - SalesPrice."Line Discount Adjustment"

ADJUST COMMISSION SALESPERSON

With this field, you can determine how the field **Commission Salesperson** will be influenced by the field **Commission Salesperson Adjustment** of the Sales Price Table (this field is not by default visible in the Sales Prices). You can choose between the following five options:

Never	The system will do nothing.
Replace <> 0	The Commission Salesperson of the Sales Line will be replaced by the Commission Salesperson Adjustment of the found Sales Price of the Sales Price Table if the Commission Salesperson Adjustment <> 0.
Always Replace	The Commission Salesperson of the Sales Line will always be replaced by the Commission Salesperson Adjustment of the found Sales Price of the Sales Price Table, even if it is zero.
Reduce by %	The Commission Salesperson of the Sales Line will be reduced with a percentage equal to the Commission Salesperson Adjustment of the Sales Price Table: "Commission Salesperson" - ("Commission Salesperson" * SalesPrice."trm Comm. Salesperson Adjmt." /100)
Reduce % Rate	The Commission Salesperson of the Sales Line will be decreased with the Commission Salesperson Adjustment of the Sales Price Table: "Commission Salesperson" - SalesPrice."trm Comm. Salesperson Adjmt."

ADJUST COMMISSION SALESPERSON 2

With this field, you can determine how the field **Commission Salesperson 2** will be influenced by the field **Commission Salesperson 2 Adjustment** of the Sales Price Table (this field is not by default visible in the Sales Prices). You can choose between the following five options:

Never	The system will do nothing.
Replace <> 0	The Commission Salesperson 2 of the Sales Line will be replaced by the Commission Salesperson Adjustment of the found Sales Price of the Sales Price Table if the Commission Salesperson Adjustment <> 0.
Always Replace	The Commission Salesperson 2 of the Sales Line will always be replaced by the Commission Salesperson 2 Adjustment of the found Sales Price of the Sales Price Table, even if it is zero.
Reduce by %	The Commission Salesperson 2 of the Sales Line will be reduced with a percentage equal to the Commission Salesperson 2 Adjustment of the Sales Price Table: "Commission Salesperson 2" - ("Commission Salesperson 2" * SalesPrice."trm Comm. Salesperson2 Adjmt." /100)
Reduce % Rate	The Commission Salesperson 2 of the Sales Line will be decreased with the Commission Salesperson 2 Adjustment of the Sales Price Table: "Commission Salesperson 2" - SalesPrice."trm Comm. Salesperson2 Adjmt."

ADJUST COMMISSION SALESPERSON 3

With this field, you can determine how the field **Commission Salesperson 3** will be influenced by the field **Commission Salesperson 3 Adjustment.** of the Sales Price Table (this field is not by default visible in the Sales Prices). You can choose between the following five options:

Never	The system will do nothing.
Replace <> 0	The Commission Salesperson 3 of the Sales Line will be replaced by the Commission Salesperson 3 Adjustment of the found Sales Price of the Sales Price Table if the Commission Salesperson 3 Adjmt. <> 0.
Always Replace	The Commission Salesperson 3 of the Sales Line will always be replaced by the Commission Salesperson 3 Adjustment of the found Sales Price of the Sales Price Table, even if it is zero.
Reduce by %	The Commission Salesperson 3 of the Sales Line will be reduced with a percentage equal to the Commission Salesperson 3 Adjustment of the Sales Price Table: "Commission Salesperson 3" - ("Commission Salesperson 3" * SalesPrice." trm Comm. Salesperson3 Adjmt." /100)
Reduce % Rate	The Commission Salesperson 3 of the Sales Line will be decreased with the Commission Salesperson Adjmt. of the Sales Price Table: "Commission Salesperson 3" - SalesPrice." trm Comm. Salesperson3 Adjmt."

ADJUST BONUS

With this field, you can determine how the field **Bonus** will be influenced by the field **Bonus Adjustment** of the Sales Price Table (this field is not by default visible in the Sales Prices).

You can choose between the following five options:

Never	The system will do nothing.
Replace <> 0	The Bonus of the Sales Line will be replaced by the Bonus Adjustment. of the found Sales Price of the Sales Price Table if the Bonus Adjustment <> 0.
Always Replace	The Bonus of the Sales Line will always be replaced by the Bonus Adjustment of the found Sales Price of the Sales Price Table, even if it is zero.
Reduce by %	The Bonus of the Sales Line will be reduced with a percentage equal to the Bonus Adjustment of the Sales Price Table: "Bonus" - ("Bonus" * SalesPrice."Bonus Adjustment" /100)
Reduce % Rate	The Bonus of the Sales Line will be decreased with the Bonus Adjustment of the Sales Price Table: "Bonus" - SalesPrice."Bonus Adjustment"

FINAL FORMULA BASIC PRICE

A selected **Formula** with type *Sales Line* can be selected.

This will overrule the **Search Expression** and **Search Table** of a found Sales Price via the Sales Price Table.

FINAL FORMULA VARDIM

A selected **Formula** with type *VarDim Sales* can be selected.

This will overrule the **Search Expression** and **Search Table** of a found Sales Price via the Sales Price Table.

UNIT PRICE DATE HANDLING

With this field, you can determine which **Date** should be taken to compare with the **Starting Date** and **Ending Date** of the Sales Price Table.

You can choose the following four options:

Order Date	The Order Date of the Sales Header will be compared with the Starting-/Ending Date of the Sales Price.
Shipment Date	The Shipment Date of the Sales Line will be compared with the Starting-/Ending Date of the Sales Price.
Setup Date	The field Unit Price Date of the Sales Header will be compared with the Starting-/Ending Date of the Sales Price.
Ready for Invoicing Date	The WORKDATE will be compared with the Starting-/Ending Date of the Sales Price.

NOTE 1

In Standard Business Central, the **Posting Date** of the Sales Header determines the Sales Price via the Sales Price Table by using the **Starting Date** and **Ending Date** of the Sales Price.

NOTE 2

The field **Unit Price Date Handling** in an Order Type and the field **Unit Price Date Handling** in a Sales Document will overrule this field.

LINE DISCOUNT DATE HANDLING

With this field, you can determine which **Date** should be taken to compare with the **Starting Date** and **Ending Date** of the Sales Discount Table.

You can choose the following four options:

Order Date	The Order Date of the Sales Header will be compared with the Starting-/Ending Date of the Sales Line Discount.
Shipment Date	The Shipment Date of the Sales Line will be compared with the Starting-/Ending Date of the Sales Line Discount.
Setup Date	The field Line Discount Date of the Sales Header will be compared with the Starting-/Ending Date of the Sales Price.
Ready for Invoicing Date	The WORKDATE will be compared with the Starting-/Ending Date of the Sales Line Discount.

FIXED UNIT PRICE

If you set a checkmark in this check box, you will not be allowed to change the **Unit Price excl. VAT** in the Sales Line.

SKIP CURRENCY CALCULATION

A checkmark in this check box will prevent the calculation (based on the Exchange Rate) of a Sales Price in the Currency of the Sales Header if only a Sales Price is found in another Currency.

SKIP VAT CONVERSION

Setting this field to **Yes**, makes it possible to have the same Sales Price incl. VAT cross different Countries with different VAT Percentages – especially regarding the B2C Webshop where Customers from different Countries with the same Currency, might see the same Retail Price including VAT.

I.e., If **Skip VAT Conversion** is set to **Yes**

The Sales Price for a product is **109,00 incl. VAT** based on a **VAT Business Posting Group (Price) DOMESTIC** that has a VAT % of 25 %.

In NL (where the VAT % = 21), the Sales Price incl. VAT remains **109** and the Sales Price excl. VAT is now calculated by $109 / 121 * 100 = 90,08$

In DE (where the VAT % = 19), the Sales Price incl. VAT remains **109** and the Sales Price excl. VAT is now calculated by $109 / 119 * 100 = 96,60$

Dutch customer
straat
NL-6827 BP Arnhem
Netherlands

Order Confirmation
Order No. 0100023
Page 1
12-8-2021

Customer No. NL	Payment Terms	Net 15 days	Order Date	12-08-21
Cust. VAT No.	Salesperson			
Your Reference	Order Type			
External No.	Ship. Date	12-08-21	Shipment various Currency Code	EUR

No.	Description	Quantity	List Price	Unit Price	Amount
21002001	Lily Blouse	1	109,00	109,00	109,00



Total Excl. VAT90,08

21 % VAT18,92

Total Incl. VAT109,00

German Customer
strasse
DE-20097 Hamburg
Germany

Order Confirmation
Order No. 0100024
Page 1
12-8-2021

Customer No. DE	Payment Terms	Net 15 days	Order Date	12-08-21
Cust. VAT No.	Salesperson			
Your Reference	Order Type			
External No.	Ship. Date	12-08-21	Shipment various Currency Code	EUR

No.	Description	Quantity	List Price	Unit Price	Amount
21002001	Lily Blouse	1	109,00	109,00	109,00



Total Excl. VAT96,60

19 % VAT12,40

Total Incl. VAT109,00

I.e., If **Skip VAT Conversion** is set to **No**:

The Sales Price for a product is **109,00 incl. VAT** based on a **VAT Business Posting Group (Price) DOMESTIC** that has a VAT % of 25 %.

In NL (where the VAT % = 21), the Sales Price incl. VAT was **109** (based on 25% VAT), so Sales Price excl. VAT is calculated $109 / 125 = 87,20$. Now the Sales Price incl. VAT is recalculated: $87,20 * 121 / 100 = 105,21$

In DE (where the VAT % = 19), the Sales Price incl. VAT was **109** (based on 25% VAT), so Sales Price excl. VAT is calculated $109 / 125 = 87,20$. Now the Sales Price incl. VAT is recalculated: $87,20 * 119 / 100 = 103,77$

Dutch customer

straat

NL-6827 BP Arnhem

Netherlands

Order Confirmation

Order No. 0100025

Page 1

12-8-2021

Customer No. NL	Payment Terms	Net 15 days	Order Date	12-08-21
Cust. VAT No.	Salesperson			
Your Reference	Order Type			
External No.	Ship. Date	12-08-21	Shipment various Currency Code	EUR

No.	Description	Quantity	List Price	Unit Price	Amount
21002001	Lily Blouse	1	105,51	105,51	105,51



Total Excl. VAT87,20

21 % VAT18,31

Total Incl. VAT105,51

German Customer

strasse

DE-20097 Hamburg

Germany

Order Confirmation

Order No. 0100026

Page 1

12-8-2021

Customer No. DE	Payment Terms	Net 15 days	Order Date	12-08-21
Cust. VAT No.	Salesperson			
Your Reference	Order Type			
External No.	Ship. Date	12-08-21	Shipment various Currency Code	EUR

No.	Description	Quantity	List Price	Unit Price	Amount
21002001	Lily Blouse	1	103,77	103,77	103,77



Total Excl. VAT87,20

19 % VAT16,57

Total Incl. VAT103,77

LIMIT SEARCH TO PRICE GROUP

A checkmark in this check box will only look at the Sales Prices that can be found for the Customer Price Group that is involved for this Price Group Parameter.

Therefore, it is only applicable if **Sales Type** is *Customer Price Group*.

FASTTAB BASE VALUES

It is possible to relate Sales Prices in a specific **Customer Price Group** (or a specific Customer) to Sales Prices in another **Customer Price Group** (or for a specific Customer). This means that you do not have to enter Sales Prices in several **Customer Price Groups** (or Customers) but only in one, and the Sales Prices for another **Customer Price Group** (or Customer) can be calculated based on the fields in the FastTab **Base Values**.

This calculation can apply to the normal **Sales Price** (the left column of fields on the FastTab **Base Values**), but also to the **Adjustment Amount Sales** for the VarDim Adjustments (the right column of fields on the FastTab **Base Values**).

It is also possible to use the fields in the FastTab **Base Values** for determine Campaign Prices.

This will be described in [Calc. Base Price List if Line Exist](#)

Base Values	
Basis Values Base Price	
Base Sales Type	Customer Price Group
Base Sales Code	
Base Start Date	
Base Currency Code	
Base Unit of Measure Code	
Base Minimum Quantity	0
Misc. Parameters	
Base Amount over	0
Base Multiply by	0
Base Price Formula	
Base Rounding	
Basis Values VarDim	
Base Sales Type VarDim	Customer Price Group
Base Sales Code VarDim	
Base Start Date VarDim	
Base Currency Code VarDim	
Base Unit of Measure Code VarDim	
Base Minimum Quantity VarDim	0
Misc. Parameters VarDim	
Base Amount over VarDim	0
Base Multiply by (VarDim)	0
Base Price Formula VarDim	
Base Rounding VarDim	

DESCRIPTION OF THE FIELDS:

The fields below the **Basis Value Base Price** (or **Basis Values VarDim**) determine which Prices should be taken and the entries beneath the **Misc. Parameters** (or **Misc. Parameters VarDim**) what to do with the found Prices.

BASE SALES TYPE

If you want to relate Sales Prices in a Price Group Parameters to another Price, it is most common to have the **Sales Type** (in the FastTab **General**) and the **Base Sales Type** (in the FastTab **Base Values**) the same; but it is not mandatory to have them the same.

You can choose between the following four options (the same as for the **Sales Type**):

Customer	If Sales Prices are for a specific <i>Sell-to Customer</i>
Customer Price Group	If Sales Prices are for a specific <i>Customer Price Group</i> that usually will be filled in the Customer Card (= the normal Customer Price Group context of Business Central).
All Customers	If Sales Prices are for <i>All Customers</i>
Campaign	If Sales Prices are for a specific <i>Campaign</i> .

BASE SALES CODE

The entry of the **Base Sales Type** determines what can be chosen in the **Base Sales Code**.

I.e., if you have **Base Sales Type** = *Customer Price Group*, then you can only choose **Customer Price Groups**, if you have **Base Sales Type** = *Customer*, then you can only choose **Customers**.

BASE START DATE

From which **Start Date** should the Sales Price be taken?

You can enter a **Base Start Date** that will be compared with the **Starting Date** of the Sales Price you want to take.

BASE CURRENCY CODE

From which **Currency Code** should the Sales Price be taken?

You can enter a **Base Currency Code** that will be compared with the **Currency Code** of the Sales Price you want to take.

Leaving this field blank does not mean that he will take all original Currency Codes: the system will only look for Sales Prices without a Currency Code in the Lines.

BASE VARIANT CODE

From which **Variant Code** should the Sales Price be taken?

You can enter a **Base Variant Code** that will be compared with the **Variant Code** of the Sales Price you want to take.

NOTE

This is not the TRIMIT VarDim Type Values – also often referred to as Variants – but the standard Business Central Variant Code that can be related to Items.

Within TRIMIT, we will usually not use this.

BASE UNIT OF MEASURE CODE

From which **Unit of Measure Code** should the Sales Price be taken?

You can enter a **Base Unit of Measure Code** that will be compared with the **Unit of Measure Code** of the Sales Price you want to take.

BASE MINIMUM QUANTITY

From which **Minimum Quantity** should the Sales Price be taken?

You can enter a **Base Minimum Quantity** that will be compared with the **Minimum Quantity** of the Sales Price you want to take.

Based on the above-mentioned fields the system can find a Sales Price record for the current **Price Group Parameters**. The next fields determine what must be done with the found Unit Price in the Sales Prices.

BASE AMOUNT OVER

You can enter an Amount that will be checked with the found Unit Price.

Only if the found Unit Price is bigger as this **Base Amount over** it will be multiplied with the **Base Multiply by**.

BASE MULTIPLY BY

You can enter a factor to multiply the found Unit Price.

I.e., if the found Unit Price is 20,00 and the **Base Multiply by** is 1,2 the actual Unit Price for the current **Price Group Parameters** will then be 24,00.

BASE PRICE FORMULA

You can enter a formula of **Type Sales Line**, to calculate the Unit Price for the current **Price Group Parameters**.

BASE ROUNDING

You can enter a **Rounding Method** for the calculated Unit Price.

For the **Base Values VarDim**, the same rules apply as for the **Base Values Base Price**, but instead of looking for a Sales Price, the system is looking for a VarDim Adjustment and is calculating based on the **Adjustment Amount Sales** of the VarDim Order.

NOTE

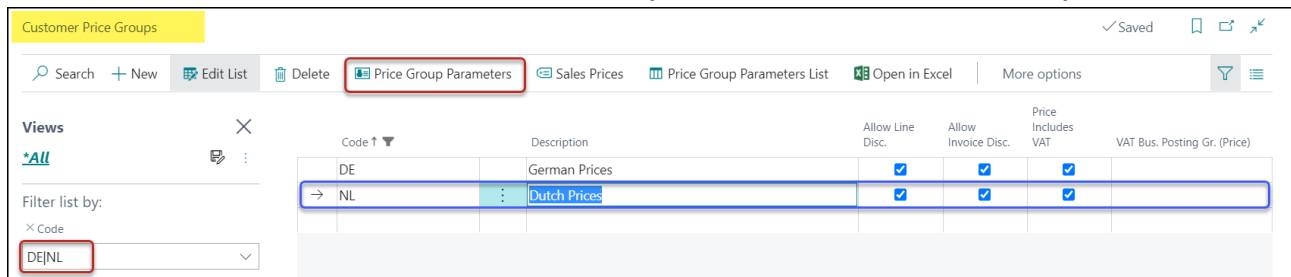
The Base Values will only have effect for the **Sales Type = Campaign** if the **Campaign Price Calculation Type** is set to *Calc. Base Price Group if Line Exist*.

EXAMPLE – CUSTOMER PRICE GROUP “DE” RELATED TO CUSTOMER PRICE GROUP “NL”

Retail Prices for Customer Price Group *DE* can be calculated based on the Retail Prices for Customer Price Group *NL* * 1,2 because you are a Dutch company and want to include your transport costs into the Retail Prices for Germany.

In that case, you only need to enter the Sales Prices for Customer Price Group *NL* and the prices for Customer Price Group *DE* can simply be calculated.

Therefore, we have created two **Customer Price Groups: NL** and **DE** and their **Price Group Parameters**.



The screenshot shows the 'Customer Price Groups' interface. The 'Price Group Parameters' tab is selected. The table below shows the parameters for two customer price groups: DE and NL.

Code	Description	Allow Line Disc.	Allow Invoice Disc.	Price Includes VAT	VAT Bus. Posting Gr. (Price)
DE	German Prices	☒	☒	☒	
NL	Dutch Prices	☒	☒	☒	

We first created a **Customer Price Group NL**, and then clicked **Price Group Parameters**.

Edit - Price Group Parameters - Customer Price Group - NL

Manage Prices Page Related Fewer options

General

Sales Type Customer Price Group

Sales Code NL

Description Prices for Dutch Customers

Adjustments

Adjust Line Discount Never

Adjust Commission Salesperson Never

Adjust Commission Salesperson 2 Never

Adjust Commission Salesperson 3 Never

Adjust Bonus Never

Formula Calculation

Final Formula Basis Price

Final Formula VarDim

Price/Discount Management

Unit Price Date Handling Order Date

Line Discount Date Handling Order Date

Fixed Unit Price ☐

Skip Currency Calculation ☐

Limit Search to Price Group ☐

We entered the **Description** and accept all the other defaults for the fields.

We created the **Customer Price Group DE**, and then clicked **Price Group Parameters**.

Edit - Price Group Parameters - Customer Price Group - DE

Manage Prices Page Related Fewer options

General

Sales Type Customer Price Group

Sales Code DE

Description Prices for German Customers based on NL Prices * 1,2

Adjustments

Adjust Line Discount Never

Adjust Commission Salesperson Never

Adjust Commission Salesperson 2 Never

Adjust Commission Salesperson 3 Never

Adjust Bonus Never

Formula Calculation

Final Formula Basis Price

Final Formula VarDim

Price/Discount Management

Unit Price Date Handling Order Date

Line Discount Date Handling Order Date

Fixed Unit Price ☐

Skip Currency Calculation ☒

Limit Search to Price Group ☐

The **Price Group Parameters** for Customer Price Group **DE** will have more content in the Card: we entered the **Description**, and the field **Skip Currency Calculation** needs a checkmark; the **NL** pricelist is in EUR and the **DE** pricelist is in EUR and we don't want the system to calculate anything regarding exchange rates.

Besides that, we need to fill the values as shown in the picture beneath for the **Base Values**.

Base Values

Basis Values Base Price

Base Sales Type Customer Price Group

Base Sales Code NL

Base Start Date

Base Currency Code EUR

Base Unit of Measure Code PCS

Base Minimum Quantity 0

Misc. Parameters

Base Amount over 0

Base Multiply by 1,2

Base Price Formula WHOLE_UP

Base Rounding WHOLE_UP

Basis Values VarDim

Base Sales Type VarDim Customer Price Group

Base Sales Code VarDim

Base Start Date VarDim

Base Currency Code VarDim

Base Unit of Measure Code VarDim

Base Minimum Quantity VarDim 0

Misc. Parameters VarDim

Base Amount over VarDim 0

Base Multiply by (VarDim) 0

Base Price Formula VarDim

Base Rounding VarDim

The original Sales Price to start with comes from the Customer Price Group **NL** in **EUR** for **PCS**. This Sales Price needs to be multiplied by **1,2** and rounded to whole Euros.

Item 2110

Sales Prices | Search + New | Edit List | Delete | Dimension Prices | Search Table Lines | Formula Lines | Open in Excel | More options

General

Sales Type Filter: None | Item/Master No. Filter: 2110

Sales Code Filter: None | Starting Date Filter:

Relation Item/Master Filter: None | Currency Code Filter:

Sales Type	Sales Code	Item No. 1	Unit of Measure	Minimum Quantity	Currency Code	Unit Price	Dimension Prices	Starting Date	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula
Customer Price Group	NL	2110	PCS	0	EUR	120.00	0					Default	
Customer Price Group	RETAIL	2110	PCS	0		79.00	0					Default	
Customer Price Group	RETAIL	2110	PCS	0	DKK	675.00	0					Default	
Customer Price Group	RETAIL	2110	PCS	0	EUR	119.00	0					Default	

So, you will only enter the Sales Prices on the Master/Item for the **Customer Price Group NL** and not for the **Customer Price Group DE**

Sales Order

0100008 · Office Supplies & Furniture Europe (3010)

Process Release Posting Prepare Order Request Approval Print/Send Navigate | More options

General > 23-11-2020 23-11-2020 23-12-2020 Open

Lines | Manage Line Order Fewer options

Exp. Mat.	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	Qty. to Ship	Quantity Shipped	Qty. to Invoice
→	Matrix	2110	Mia Blouse		BLUE	10	PCS	120.00		1.200.00	10		10
	Item	21103002	Mia Blouse	Yellow.S	BLUE	2	PCS	120.00		240.00	2		2
	Item	21103003	Mia Blouse	Yellow.M	BLUE	3	PCS	120.00		360.00	3		3
	Item	21103004	Mia Blouse	Yellow.L	BLUE	3	PCS	120.00		360.00	3		3
	Item	21103005	Mia Blouse	Yellow.XL	BLUE	2	PCS	120.00		240.00	2		2

Misc. Parameters

Complaint: ☐

Document Reference: NL

Customer Price Group: NL

Customer Disc. Group:

Customer Allocation Priority: 0

Sales Channel:

Applies to Doc. Type:

Applies to Doc. No.:

Customer Posting Group: DOMESTIC

Applies to ID:

If a customer would buy Items with the **Customer Price Group NL**, he needs to pay **120.00 EUR**

Now change the **Customer Price Group** into **DE** and click **Yes** in case you get the message “You have changed Customer Price Group of the Sales Header. Do you also want to update Customer Price Group for the Sales Line?”

Sales Order

0100008 · Office Supplies & Furniture Europe

Process Release Posting Prepare Order Request Approval Print/Send Navigate | More options

General > 23-11-2020 23-11-2020 23-12-2020 Open

Lines | Manage Line Order Fewer options

Exp. Mat.	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	Qty. to Ship	Quantity Shipped	Qty. to Invoice
→	Matrix	2110	Mia Blouse		BLUE	10	PCS	144.00		1.440.00	10		10
	Item	21103002	Mia Blouse	Yellow.S	BLUE	2	PCS	144.00		288.00	2		2
	Item	21103003	Mia Blouse	Yellow.M	BLUE	3	PCS	144.00		432.00	3		3
	Item	21103004	Mia Blouse	Yellow.L	BLUE	3	PCS	144.00		432.00	3		3
	Item	21103005	Mia Blouse	Yellow.XL	BLUE	2	PCS	144.00		288.00	2		2

Misc. Parameters

Complaint: ☐

Document Reference:

Customer Price Group: DE

Customer Disc. Group:

Customer Allocation Priority: 0

Sales Channel:

Applies to Doc. Type:

Applies to Doc. No.:

Customer Posting Group: DOMESTIC

Applies to ID:

Now the customer would have to pay $120.00 * 1.2 = 144.00$ EUR

NOTE

If you try this scenario, but get another **Unit Price excl. VAT**, you might have forgotten the checkmark in the field **Skip Currency Calculation** of the **Customer Price Group DE**.

FASTTAB CAMPAIGN SETUP

IF SALES TYPE OF THE PRICE GROUP PARAMETERS <> **CAMPAIGN**.

Campaign Setup	
Dates Start Date Campaign Price End Date Campaign Price	
Campaign Price Management Campaign Amount over 0 Campaign Multiply by 0 Campaign Rounding ▼	

DESCRIPTION OF THE FIELDS:

START DATE CAMPAIGN PRICE

You can enter a Start Date for the Campaign prices.

END DATE CAMPAIGN PRICE

You can enter an End Date for the Campaign prices.

CAMPAIGN AMOUNT OVER

You can enter an Amount that will be checked with the found Sales Price.

Only if the found Sales Price is bigger as this **Campaign Amount over** it will be multiplied with the **Campaign Multiply by**.

CAMPAIGN MULTIPLY BY

You can enter a factor to multiply the found Sales Price with.

I.e., if the found Sales Price is **40.00** and the **Campaign Multiply by** is **0.75** the actual Sales Price for the Sales Line will then be **30.00**.

CAMPAIGN ROUNDING

You can enter a **Rounding Method** for the calculated Sales Price.

IF THE SALES TYPE OF THE PRICE GROUP PARAMETERS IS **CAMPAIGN**.

Price Group Parameters		Campaign CP0001	
Prices More options			
Campaign Setup			
Dates Start Date Campaign Price 12/1/2021 End Date Campaign Price 12/31/2021 Campaign Price Calculation Type Price List ▼		Limits Filter Campaign ▼ Filter Price Group ▼ Filter Country/Region Code ▼ Filter Salesperson ▼ Filter Salesperson 2 ▼ Filter Salesperson 3 ▼ Filter Territory ▼ Filter Customer Group ▼ Filter Customer Type ▼ Filter Bill-to ▼ Filter Company Group ▼ Filter Chain ▼ Filter Currency Code ▼ Filter Order Type ▼ Filter Sales Channel ▼	
Portal Visual Campaign Code ▼			

DESCRIPTION OF THE FIELDS:

If you have created the **Price Group Parameters** with **Sales Type Campaign** manually, you need to close the page, open the page, to see all the fields in the FastTab **Campaign Setup**.

START DATE CAMPAIGN PRICE

Based on the **Sales Type Campaign** and the **Sales Code**, the **Start Date** will be filled with the **Start Date** of the **Campaign**.

You can however change this **Start Date Campaign Price**.

END DATE CAMPAIGN PRICE

Based on the **Sales Type Campaign** and the **Sales Code**, the **End Date** will be filled with the **End Date** of the **Campaign**.

You can however change this **End Date Campaign Price**.

NOTE

Changing the **Start-/End Date Campaign Price** in the Price Group Parameters will also change the **Starting-/Ending Date** of the original Campaign Code itself!

CAMPAIGN PRICE CALCULATION TYPE

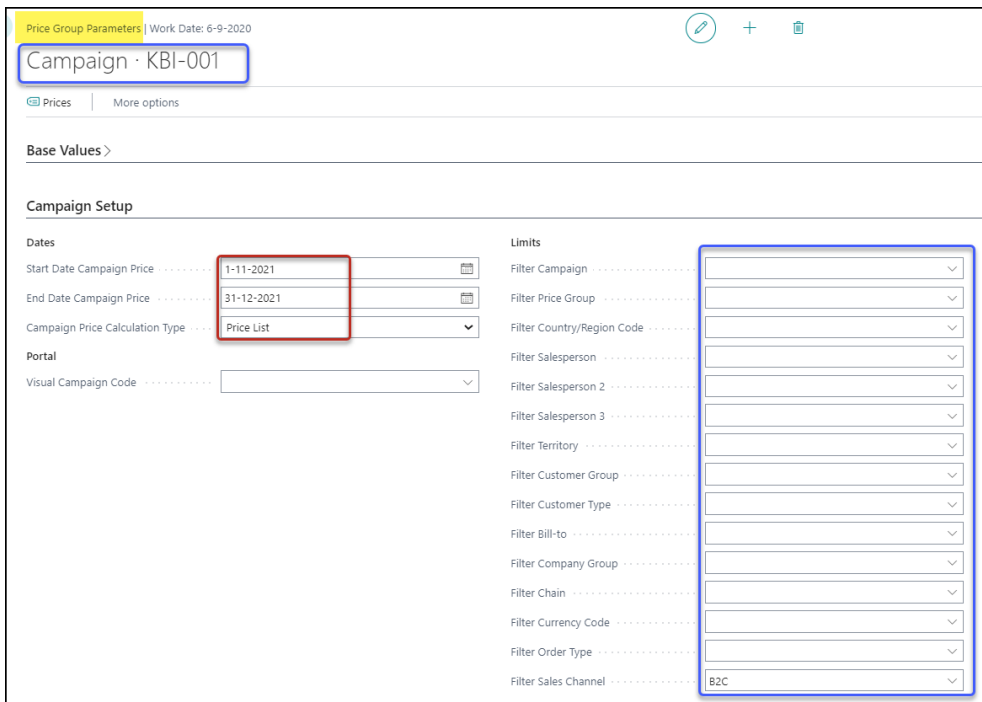
You can choose between the following four options:

1. PRICE LIST (DEFAULT VALUE)

The Campaign Sales Price will be based on the Unit Prices in table **7002 Sales Prices** with **Sales Type** = **Campaign** and **Sales Code** is the **Sales Code** of the Price Group Parameters.

You can enter these Unit Prices by clicking **Prices** or simply by entering Sales Prices via Masters/Items with a **Sales Type** = **Campaign**.

By using the **Limits** (Filters) in the **Price Group Parameters** you can filter the Sales Lines for which these Campaign Sales Prices are applicable.



Price Group Parameters | Work Date: 6-9-2020

Campaign · KBI-001

Prices | More options

Base Values >

Campaign Setup

Dates

Start Date Campaign Price 1-11-2021

End Date Campaign Price 31-12-2021

Campaign Price Calculation Type Price List

Portal

Visual Campaign Code

Limits

Filter Campaign

Filter Price Group

Filter Country/Region Code

Filter Salesperson

Filter Salesperson 2

Filter Salesperson 3

Filter Territory

Filter Customer Group

Filter Customer Type

Filter Bill-to

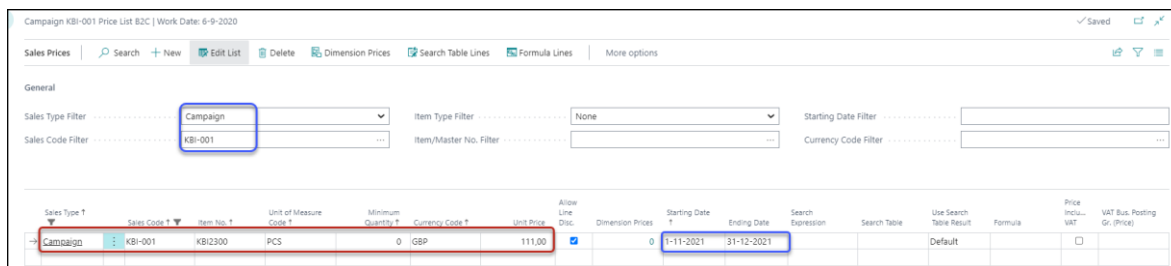
Filter Company Group

Filter Chain

Filter Currency Code

Filter Order Type

Filter Sales Channel B2C



NOTE

If the Prices you enter for a Campaign are based on i.e., Retail Prices, then you need to make sure that only Customers that have a "Retail" Price Group will get these Campaign Prices.

You could accomplish that by setting the right Filters under the **Limits**, i.e., on specific **Filter Price Group**.

If the Prices you enter might be for a TRIMIT B2C Webshop, you could i.e., also make use of the **Filter Sales Channel**, assuming the Orders coming from the TRIMIT B2C Webshop would all have **Sales Channel B2C** based on the field **Sales Channel** in the **Portal Profile**.

2. CALC. BASE PRICE LIST IF LINE EXIST

The Campaign Sales Price will be calculated based on the fields in the FastTab **Base Values**.

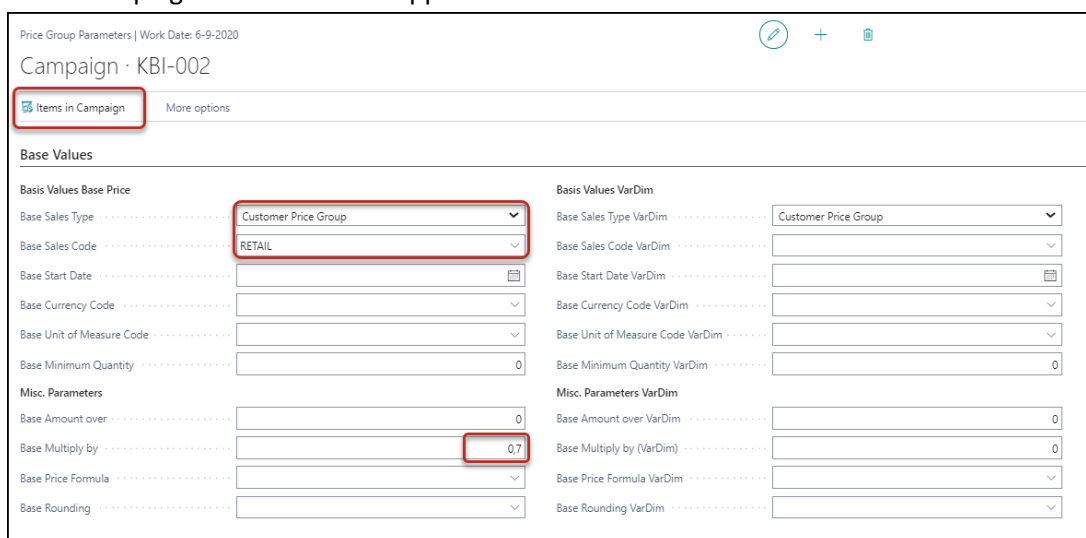
This gives you the possibility of a calculated Campaign Sales Price based on a Sales Price in i.e., another Customer Price Group and using the **Base Multiply by** factor to reduce the Unit Price.

i.e., an easy way of giving 30 % Discount on existing prices - just multiply by 0.7.

Via **Item in Campaign**, you can select the **Item Nos.** for which it is applicable.

The **Item No.** field can be filled with Masters or individual Items.

By using the **Limits** (Filters) in the **Price Group Parameters** you can filter the Sales Lines for which these Campaign Sales Prices are applicable.



Campaign Setup	
Dates	
Start Date Campaign Price	1-11-2021 
End Date Campaign Price	31-12-2021 
Campaign Price Calculation Type	Calc. Base Price Group if line exist 
Portal	
Visual Campaign Code	
Limits	
Filter Campaign	
Filter Price Group	
Filter Country/Region Code	
Filter Salesperson	
Filter Salesperson 2	
Filter Salesperson 3	
Filter Territory	
Filter Customer Group	
Filter Customer Type	
Filter Bill-to	
Filter Company Group	
Filter Chain	
Filter Currency Code	
Filter Order Type	
Filter Sales Channel	B2C 

Campaign Item List | Work Date: 6-9-2020

✓ Saved

Search
 New
 Edit List
 Delete

Sales Type ↑	Sales Code ↑	Item No. ↑	Description
→ Campaign	⋮ KBI-002	KBI2310	KBI Freya Dress

For the **Item No.** (and in case this is a **Master No.** it will be in the Master) in this **Campaign Item List**, records will be created in the **Sales Prices (7002)** with **Sales Type Campaign**, and **Sales Code** is the **Sales Code** of the **Price Group Parameters** with no **Unit Price**, because that is related to the **Base Values**.

Sales Prices
Search
+ New
Edit List
Delete
Dimension Prices
Search Table Lines
Formula Lines
More options

General

Sales Type Filter
None

Item Type Filter
Master

Starting Date Filter

Sales Code Filter

Item/Master No. Filter
KB12310

Currency Code Filter

Sales Type ?	Sales Code ?	Item No. ? ▼	Unit of Measure Code ?	Minimum Quantity ?	Currency Code ?	Unit Price	Allow Line Disc.	Dimension Prices	Starting Date ?	Ending Date	Search Expression	Search Table
Customer Price ...	ALL	KB12310	PCS	0		55,00	☒	0				
Customer Price ...	RETAIL	KB12310	PCS	0	DKK	910,00	☒	0				
Customer Price ...	RETAIL	KB12310	PCS	0	EUR	169,00	☒	0				
Customer Price ...	RETAIL	KB12310	PCS	0	GBP	109,00	☒	0				
Customer Price ...	RETAIL	KB12310	PCS	0	NOK	990,00	☒	0				
Customer Price ...	RETAIL	KB12310	PCS	0	SEK	1.090,00	☒	0				
Customer Price ...	RETAIL	KB12310	PCS	0	USD	172,00	☒	0				
All Customers		KB12310	PCS	0		55,00	☒	0				
All Customers		KB12310	PCS	0	GBP	55,00	☒	0				
Campaign	KB1-002	KB12310	PCS	0		0,00	☒	0	1-11-2021	31-12-2021		

This option can only be used if the **Base Sales Type** is *Customer Price Group* or *Customer*.
The Campaign Price will only be applicable if the system can find a Sales Price based on the fields of the **Base Values** for a specific Sales Line.

NOTE

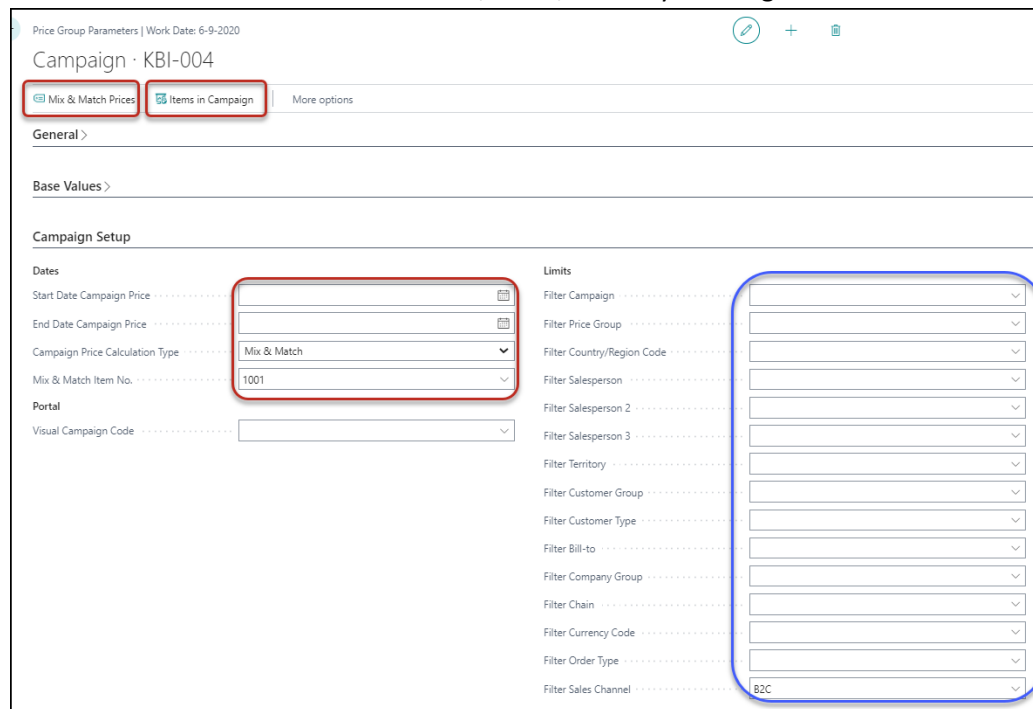
If the **Base Sales Type / - Code** refer to Retail Prices, you can still make use of the **Limits** to make sure that not all Sales Lines would get a reduced Unit Price if a Sales Price is found based on the fields in the **Base Values**, i.e., by using the **Sales Channel**.

3. MIX & MATCH

You can combine several Items for which you can determine 1 specific Sales Price for all of them. If you choose *Mix & Match*, you need to enter a [Mix & Match Item No.](#) – this will be the Master/Item on which you will enter the Unit Price (via **Mix & Match Prices**) that is applicable for all the Masters/Items that you will select via **Items in Campaign**.

I.e., if you buy 2 - 3 pieces (regardless from which Item that is connected to this Campaign) you get them all for 66.66 per piece, if you buy between 4 - 9 pieces, you get them all for 55.55 per piece, and if you buy 10 or more pieces, you get them all for 44.44 per piece.

You can Mix & Match different Masters/Items, but they will all get the same Unit Price.



Campaign KBI-004 Mix & Match Item 1001 | Work Date: 6-9-2020

Sales Prices | Search | + New | Edit List | Delete | Dimension Prices | Search Table Lines | Formula Lines | More options

General

Sales Type Filter: Campaign | Item Type Filter: Item | Starting Date Filter: | Currency Code Filter: |

Sales Code Filter: KBI-004 | Item/Master No. Filter: 1001

Item Type	Sales Code	Item No.	Unit of Measure	Minimum Quantity	Currency Code	Unit Price	Alt Unit Price	Dimension Prices	Starting Date	Ending Date	Search Expression	Search Table	Use Search Table	Formula	Price Includes VAT	VAT Bus. Posting Gr.	(Price)
Campaign	KBI-004	1001	PCS	2		66.66											
Campaign	KBI-004	1001	PCS	4		55.55											
Campaign	KBI-004	1001	PCS	10		44.44											

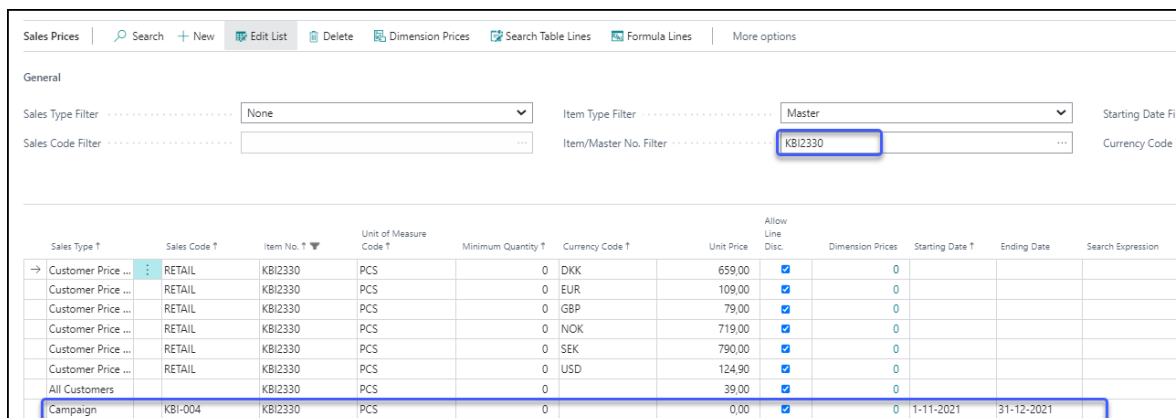
Campaign Item List | Work Date: 6-9-2020

Search | + New | Edit List | Delete

Sales Type	Sales Code	Item No.	Description
Campaign	KBI-004	KBI2330	KBI Uma Shirt
Campaign	KBI-004	KBI2331	KBI Kitty Skirt

For the **Item No.** (and in case this is a **Master No.** it will be in the Master) in this **Campaign Item List**, records will be created in the **Sales Prices (7002)** with **Sales Type Campaign**, and **Sales Code** is

the **Sales Code** of the **Price Group Parameters** with no **Unit Price**, because that is connected to the **Mix & Match Item No.**



Sales Type ↑	Sales Code ↑	Item No. ↑	Unit of Measure Code ↑	Minimum Quantity ↑	Currency Code ↑	Unit Price	Allow Line Disc.	Dimension Prices	Starting Date ↑	Ending Date	Search Expression
→ Customer Price ...	RETAIL	KB12330	PCS	0	DKK	659.00	☒	0			
Customer Price ...	RETAIL	KB12330	PCS	0	EUR	109.00	☒	0			
Customer Price ...	RETAIL	KB12330	PCS	0	GBP	79.00	☒	0			
Customer Price ...	RETAIL	KB12330	PCS	0	NOK	719.00	☒	0			
Customer Price ...	RETAIL	KB12330	PCS	0	SEK	790.00	☒	0			
Customer Price ...	RETAIL	KB12330	PCS	0	USD	124.90	☒	0			
All Customers		KB12330	PCS	0		39.00	☒	0			
Campaign	KBI-004	KB12330	PCS	0		0.00	☒	0	1-11-2021	31-12-2021	

By using the **Limits** (Filters) in the **Price Group Parameters** you can filter the Sales Lines for which these Campaign Sales Prices are applicable.

Especially with this **Campaign Price Calculation Type**, you enter Unit Prices, so you need to consider if these are Retail Prices or Wholesale Prices, and how you can determine which Sales Lines can get this Campaign Price by using the **Limits** (i.e., Filter Sales Channel).

Therefore, it might be necessary to create 2 Campaigns: one for Retail Prices and one for Wholesale Prices.

4. GET ONE FOR FREE

If you choose *Get one for free*, you also need to enter a **Quantity for one for free**. This will be applicable for all the Masters/Items that you enter via **Items in Campaign**.

I.e., Buy **Quantity for one for free** 4 pieces (regardless from which Item that is connected to this Campaign) and get 1 piece for free. It will always be the cheapest Item that will be for free. In the Sales Lines however, the Unit Price will be reduced for all the Items involved by weighted value.

Some examples:

If you buy in total 4 Items, from which 3 Items have a Unit Price of 100 and 1 Item has 80,00 the Unit Price applicable for all 4 Items will get a Unit Price of $(3 \times 100) / 4 = 300 / 4 = 75$.

Or if you buy in total 6 Items, from which 3 Items have a Unit Price of 100 and 3 Items have a Unit Price of 80, all the 6 Items will get a Unit Price of $(3 \times 100) + (3 \times 80) / 6 = 460 / 6 = 76.66$

And if you buy in total 10 Items, from which 5 Items have a Unit Price of 100 and 5 Items have a Unit Price of 70, all the 8 Items will get a Unit Price of $(5 \times 100) + (5 \times 70) / 10 = 740 / 10 = 74$

By using the **Limits** (Filters), you can filter the Sales Lines for which these Campaign Sales Prices are applicable.

Price Group Parameters | Work Date: 6-9-2020

Campaign · KBI-003

Items in Campaign More options

Campaign Setup

Dates

Start Date Campaign Price 1-11-2021

End Date Campaign Price 15-12-2021

Campaign Price Calculation Type Get one for free

Quantity for one for free 2

Portal

Visual Campaign Code KBI0006

Limits

Filter Campaign

Filter Price Group

Filter Country/Region Code

Filter Salesperson

Filter Salesperson 2

Filter Salesperson 3

Filter Territory

Filter Customer Group

Filter Customer Type

Filter Bill-to

Filter Company Group

Filter Chain

Filter Currency Code

Filter Order Type

Filter Sales Channel

Campaign Item List | Work Date: 6-9-2020

✓ Saved

Search + New Edit List Delete

Sales Type ↑	Sales Code ↑	Item No. ↑	Description
→ Campaign	KBI-003	KBI2320	KBI Zoe Dress

For the **Item No.** (and in case this is a **Master No.** it will be in the Master) in this **Campaign Item List**, records will be created in the **Sales Prices (7002)** with **Sales Type Campaign**, and **Sales Code** is the **Sales Code** of the **Price Group Parameters** with no **Unit Price**.

Sales Prices | Search + New Edit List Delete Dimension Prices Search Table Lines Formula Lines More options

General

Sales Type Filter None

Sales Code Filter

Item Type Filter Master

Item/Master No. Filter KBI2320

Starting Date Filter

Currency Code Filter

Sales Type ↑	Sales Code ↑	Item No. ↑	Unit of Measure Code ↑	Minimum Quantity ↑	Currency Code ↑	Unit Price	Allow Line Disc.	Dimension Prices	Starting Date ↑	Ending Date	Search Expression	Search Table
Customer Price ...	RETAIL	KBI2320	PCS	0	DKK	910,00	0	0			SIZE_EU[G0]	ST00378
Customer Price ...	RETAIL	KBI2320	PCS	0	EUR	169,00	0	0			SIZE_EU[G0]	ST00379
Customer Price ...	RETAIL	KBI2320	PCS	0	GBP	109,00	0	0			SIZE_EU[G0]	ST00380
Customer Price ...	RETAIL	KBI2320	PCS	0	NOK	990,00	0	0			SIZE_EU[G0]	ST00381
Customer Price ...	RETAIL	KBI2320	PCS	0	SEK	1.090,00	0	0			SIZE_EU[G0]	ST00382
Customer Price ...	RETAIL	KBI2320	PCS	0	USD	172,00	0	0			SIZE_EU[G0]	ST00383
All Customers		KBI2320	PCS	0		55,00	0	0			SIZE_EU[G0]	ST00384
→ Campaign	KBI-003	KBI2320	PCS	0		0,00	0	0	1-11-2021	15-12-2021		

NOTE

The system will look if there is a Price Group Parameter with **Sales Type Campaign** applicable for the Sales Line (based on Item, Start Date/End Date Campaign Price, Filters of the Campaign) and will take the first Campaign it can find, so will not look any further – even if another Campaign might be applicable as well and give a lower Sales Price.

MIX & MATCH ITEM NO.

Only applicable if **Campaign Price Calculation Type** is set to *Mix & Match*. See [Mix & Match](#)
This is the Item for which you will enter the Unit Price for all the Masters/Items in this Campaign.

QUANTITY FOR ONE FOR FREE

Only applicable if **Campaign Price Calculation Type** is set to *Get one for free*. See [Get one for free](#)
This is the quantity for which you will get 1 for free.

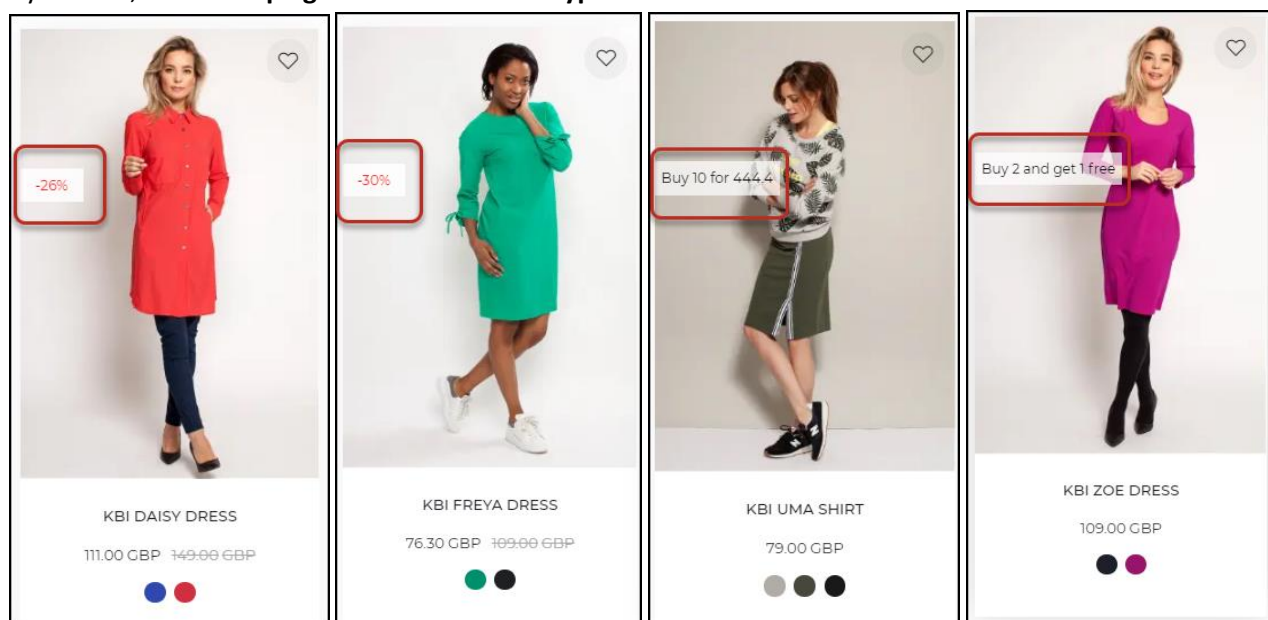
I.e., if this is 4, you only need to pay 3 when buying 4 pieces or if this is 5, you only need to pay 4 when buying 5, etc.

VISUAL CAMPAIGN CODE

Only applicable when using the TRIMIT Portals.

In the TRIMIT Portals (B2C, B2B, SA), you can also see the indication of the special Campaign Prices.

By default, the 4 **Campaign Price Calculation Types** will be shown as follows:



1. Pricelist

2. Calc. Base Price List
if Line Exist

3. Mix & Match

4. Get 1 for free

For 1. Pricelist, the **Discount %** is calculated based on the original Price and the Campaign Price

For 2. Calc. Base Price List if Line Exist, the **Discount %** is based on the **Base Multiply by**

For 3. The “Buy **10** for **444,4**” is based on the last Line in the Sales Prices from the **Mix & Match Item No.** (in my example the **Minimum Quantity** was 10 and the **Price** was 44,40)

For 4. The “Buy **2** get 1 free” is based on the **Quantity for one for free**

There are two ways to influence the content and appearance of these **Visual Campaign Codes**.

The content of the “campaign message” can be influenced by creating your own html-file.

The appearance of the “campaign message” can be influenced by creating your own SCSS-file.

You can develop an html-file to determine the content of the message of your own **Visual Campaign Codes** by copying one of the three defaults to your file:

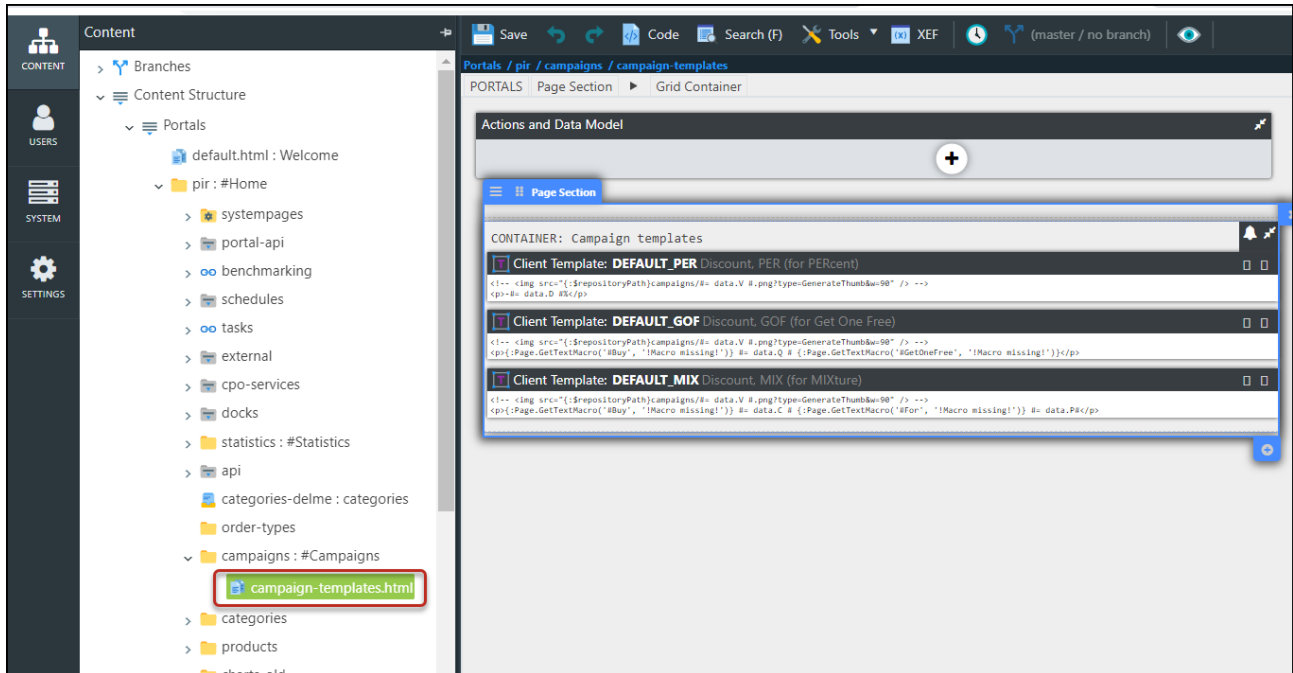
DEFAULT_PER is applicable for option 1. Pricelist and 2. Calc. Base Price List if Line Exist

DEFAULT_GOF is applicable for option 4. Get one for free

DEFAULT_MIX is applicable for option 3. Mix & Match

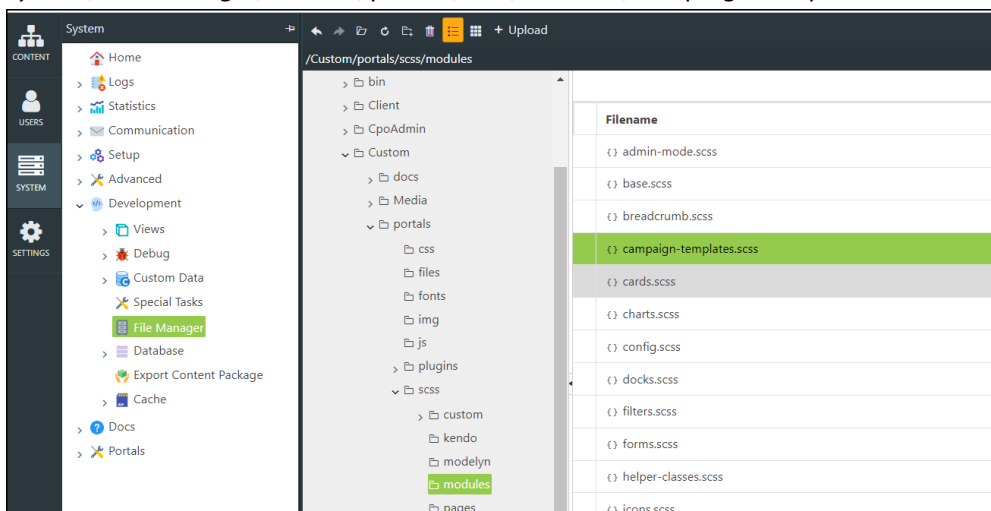
I.e., if your **Visual Campaign Code** is *MM-B2C* for Campaign Prices with Mix & Match for the B2C Webshop, you could copy **DEFAULT_MIX** into *MM-B2C_MIX* and change the html code.

The defaults can be found via *Content/Content Structure/Portals/pir/campaigns/campaign-templates.html*



You can develop an SCSS-file to determine the look and feel of your own **Visual Campaign Codes** by looking at the default that can be found via

System/File Manager/Custom/portals/scss/modules/campaign-templates.scss



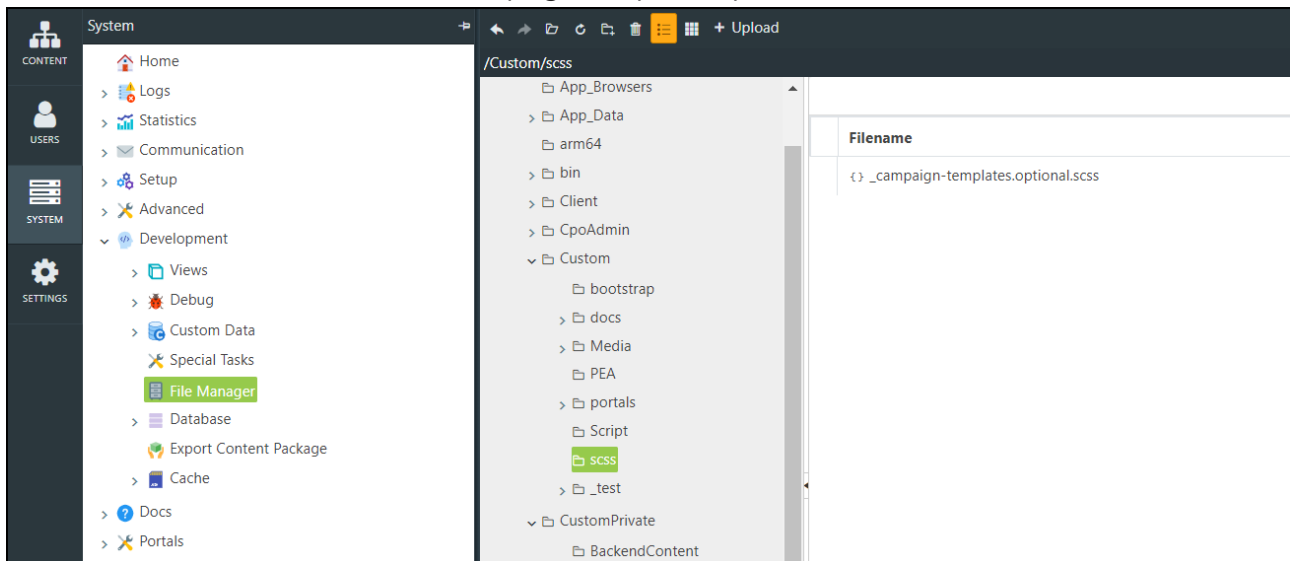
```

83
84 /* SCSS based on template type */
85
86 /* get on free */
87 .sticker-GOF {
88 }
89
90 /* discount / percentage */
91 .sticker-PER {
92
93   .campaign__wrapper--pop {
94
95     p {
96       padding: 6px 14px 6px 14px;
97       color: red;
98       background-color: rgba($color: #fff, $alpha: 0.85);
99     }
100   }
101
102   .campaign__wrapper--pdp,
103   .campaign__wrapper--pdp-non-matrix,
104   .campaign__wrapper--pdp-matrix {
105
106     p {
107       padding: 0;
108       color: red;
109       // background-color: rgba($color: #fff, $alpha: 0.85);
110     }
111   }
112 }
113
114 /* mix and match */
115 .sticker-MIX {
116 }

```

You can override this via your own SCSS-file:

System/File Manager /Custom/scss/_campaign-templates.optional.scss



```

/* custom campaign templates SCSS (ported from now-deleted \Custom\portals\scss\custom\scss_campaign-templates.optional.scss) */
.sticker-KBITEST_GOF .campaign__wrapper p {
  color: black;
  font-size: 13px;
  font-weight: 400;
  width: 150px;
  position: absolute;
  left: 0;
  top: 8px;
}

```

LIMITS

These Filters will only be shown if the **Type** of the Price Group Parameters is *Campaign*.

The Filters for **Campaign**, (Customer) **Price Group**, **Country/Region Code** (based on Country/Region Code of the **Bill-to Customer**), **Salesperson**, **Salesperson 2**, **Territory**, **Customer Group**, **Customer Type**, **Bill-to**, **Company Group**, and **Chain** determine for which Sales Prices this Campaign Prices will apply.

NOTE

The Campaign Prices are only applicable for Items with **Unit Price Calculation Method** = *Price List*.
Therefore, it might not be applicable for Assortments with **Unit Price Calculation Method** = *Items in Assortment!!*

SEARCH DIRECTION SALES PRICES

To determine the right **Sales Price** for a Sales Line the system will check all the Lines in the Table **Sales Prices (7002)** and after that in the Table **trm VarDim Sales Price (6036655)** in the following order.

If a Sales Price is found, the search will stop.

Therefore, where Business Central will search for the “best price”, TRIMIT will search for the “first” price – regardless if there might be better prices.

Within a search (1 to 8), the system will first search for the Sales Prices connected to the Item.

If they are not found, the search continues for Sales Prices connected to the Master.

Therefore, a Sales Price on *All Customers* for an Item will not overrule the Sales Price on a *Customer* for a Master.

1. Sales Type = *Campaign*
 - a. Sales Type = *Customer (Sell-to Customer)*
 - b. Sales Type = *Customer (Bill-to Customer)*
 - c. Sales Type = *Customer (Company Group)*
 - d. Sales Type = *Customer (Chain)*
 - e. Sales Type = *Customer Price Group*
 - f. Sales Type = *All Customers*
2. Sales Type = *Customer (Sell-to Customer)*
3. Sales Type = *Customer (Bill-to Customer)*
4. Sales Type = *Customer (Company Group)*
5. Sales Type = *Customer (Chain)*
6. Sales Type = *Customer Price Group*
7. Sales Type = *All Customers*
8. Field **Unit Price** on the Item Card

Besides Search 8. this is also the sorting if the **VarDim Adjustment Sales Price** needs to be found for a VarDim Order.

NOTE

Keep in mind that if you created two **Price Group Parameters** for **Sales Type Campaign**, that might be applicable for the same Masters/Items, the first found Price Group Parameters (Campaign Price in **Sales Prices (7002)**) will be applicable!!

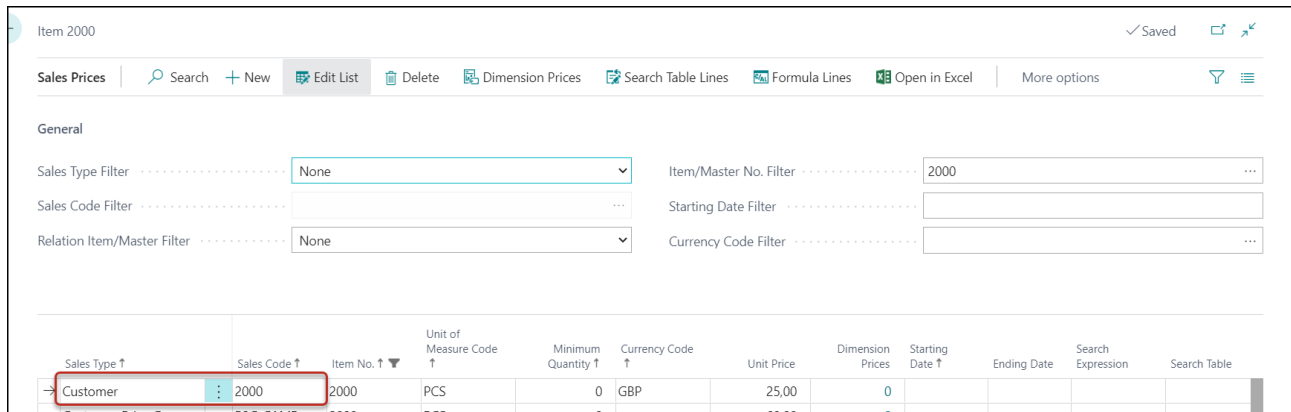
The system will not look further for the best price based on the above 8 levels of searching for a Sales Price.

EXAMPLES

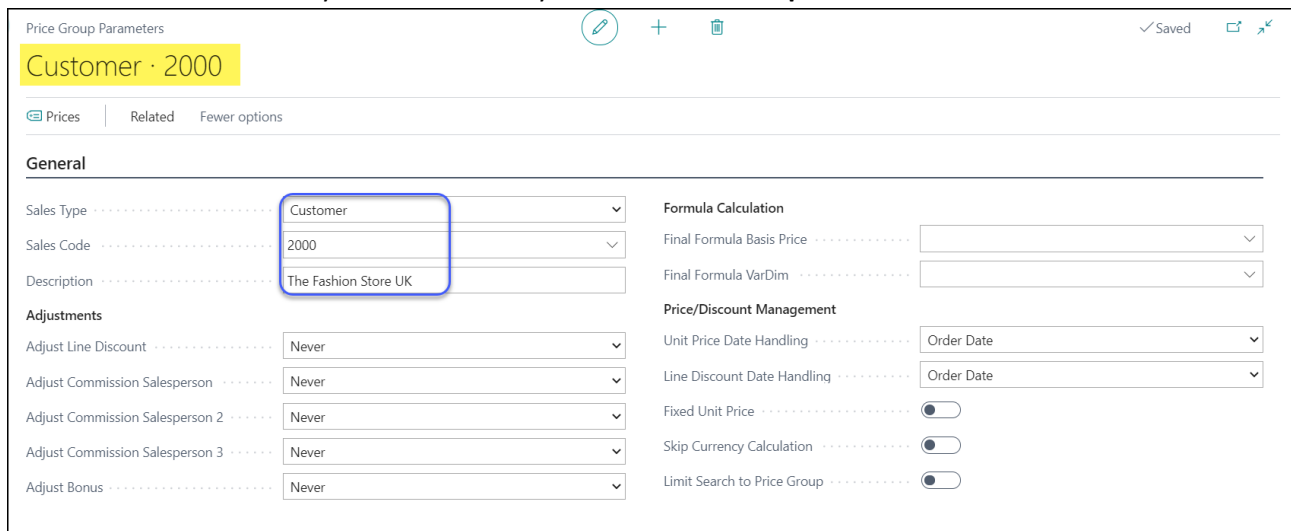
CREATING PRICE GROUP PARAMETERS BY ENTERING SALES PRICES

SALES PRICE WITH SALES TYPE = CUSTOMER

If you would enter a Sales Price for **Sales Type** = *Customer*, the system will automatically create a **Price Group Parameters** with the same **Sales Type** and **Sales Code** as in the Sales Prices.



The above Sales Price entry will automatically result in **Price Group Parameters**:

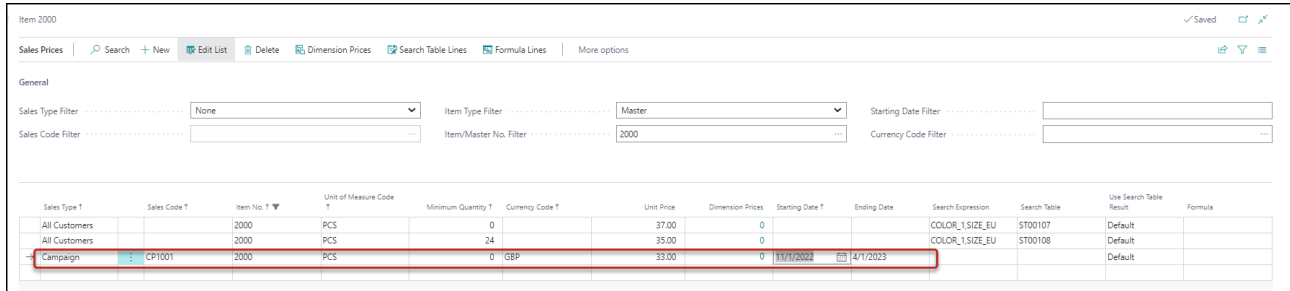


Therefore, you have the possibility to determine if you perhaps want the **Unit Price Date Handling** set to *Shipment Date* instead of the default *Order Date*.

So, you can benefit from all the TRIMIT fields in the **Price Group Parameters**, even for special Customer related Sales Prices.

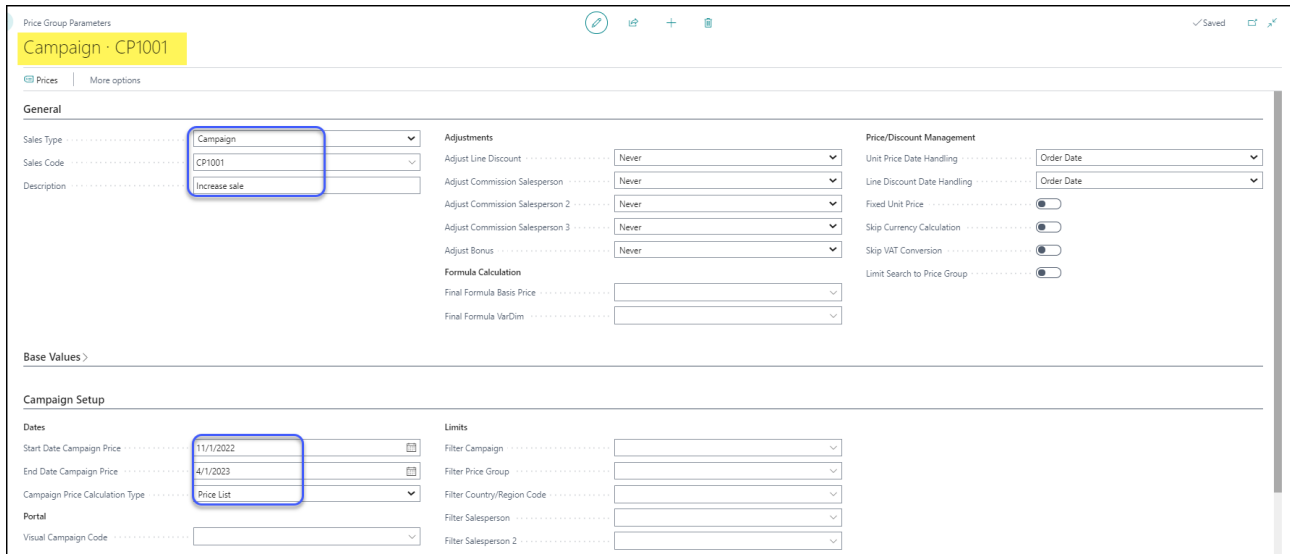
SALES PRICE WITH SALES TYPE = CAMPAIGN

If you would enter a Sales Price for **Sales Type = Campaign** the system will automatically create a **Price Group Parameters** with the same **Sales Type** and **Sales Code** as in the Sales Prices.



Sales Type	Sales Code	Item No.	Unit of Measure Code	Minimum Quantity	Currency Code	Unit Price	Dimension Prices	Starting Date	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula
All Customers		2000	PCS	0		37.00	0			COLOR_1_SIZE_EU	ST00107	Default	
All Customers		2000	PCS	24		35.00	0			COLOR_1_SIZE_EU	ST00108	Default	
Campaign	CP1001	2000	PCS	0	GBP	33.00	0	11/1/2022	4/1/2023			Default	

The above Sales Price entry will automatically result in **Price Group Parameters**:



Price Group Parameters

Campaign - CP1001

General

Sales Type: Campaign
Sales Code: CP1001
Description: Increase sale

Adjustments

Adjust Line Discount: Never
Adjust Commission Salesperson: Never
Adjust Commission Salesperson 2: Never
Adjust Commission Salesperson 3: Never
Adjust Bonus: Never

Price/Discount Management

Unit Price Date Handling: Order Date
Line Discount Date Handling: Order Date
Fixed Unit Price: ☒
Skip Currency Calculation: ☐
Skip VAT Conversion: ☐
Limit Search to Price Group: ☒

Formula Calculation

Final Formula Basis Price:
Final Formula VarDim:

Base Values

Campaign Setup

Dates

Start Date Campaign Price: 11/1/2022
End Date Campaign Price: 4/1/2023
Campaign Price Calculation Type: Price List

Portal

Visual Campaign Code:

Limits

Filter Campaign:
Filter Price Group:
Filter Country/Region Code:
Filter Salesperson:
Filter Salesperson 2:

The **Start-/End Data Campaign Price** will automatically be filled based on the Dates from the Sales Price. Also, the **Campaign Price Calculation Type** will automatically be filled with *Price List*.

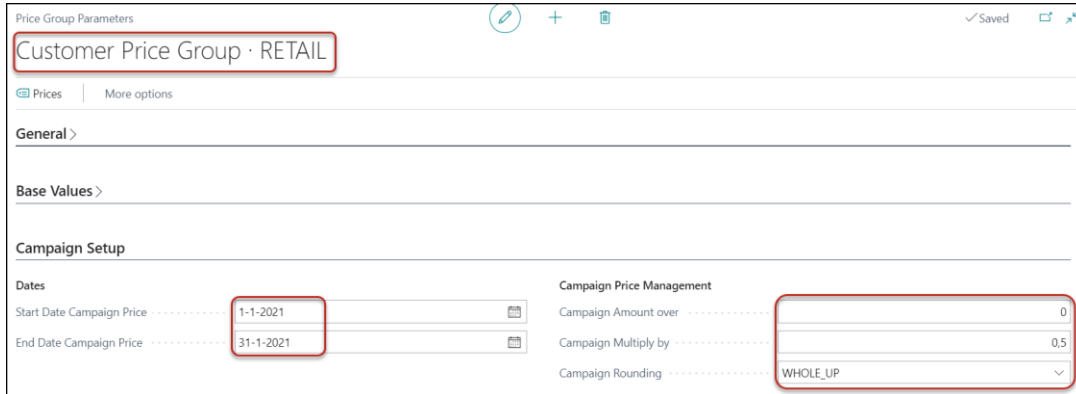
Therefore, you have the possibility to determine if you perhaps want the **Unit Price Date Handling** set to *Shipment Date* instead of the default *Order Date* or if the Campaign prices will only be applicable for **Filters** you have entered in the **Price Group Parameters**.

So, you can benefit from all the TRIMIT fields in the **Price Group Parameters**, even for special Campaign related Sales Prices.

CUSTOMER PRICE GROUP WITH CAMPAIGN PRICE MANAGEMENT

I.e.: You want to reduce the Retail Sales Price for all you Masters/Items for a specific period.

If you have a **Customer Price Group RETAIL** with **Sales Type Customer Price Group** for the normal Retail Prices, and you want to have reduced prices for a specific period **Start-/End Date Campaign Price**, you can fill the **Campaign Amount Over**, **Campaign Multiply by** and the **Campaign Rounding** in the Price Group Parameters of the **Customer Price Group RETAIL** and you don't have to enter individual prices for every Master/Item.



Price Group Parameters

Customer Price Group · RETAIL

Prices | More options

General >

Base Values >

Campaign Setup

Dates

Start Date Campaign Price: 1-1-2021

End Date Campaign Price: 31-1-2021

Campaign Price Management

Campaign Amount over: 0

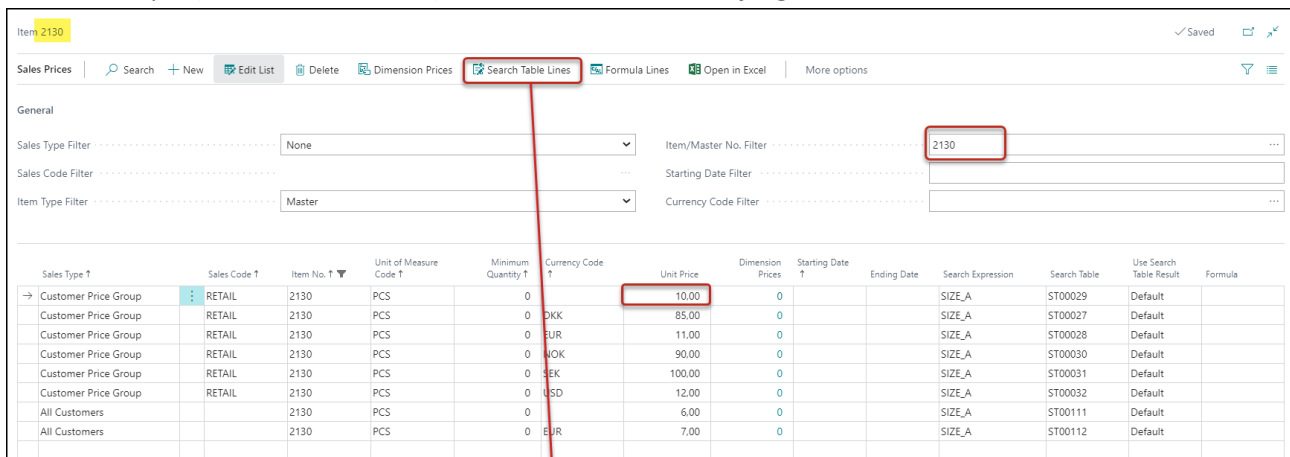
Campaign Multiply by: 0.5

Campaign Rounding: WHOLE_UP

If the normal Sales Price for a Master would be 10.00 for **Customer Price Group RETAIL** then for all the Sales Orders with **Customer Price Group RETAIL**, the Sales Price would become 5.00.

But even if you have **Search Table Lines** with different Prices it will take half and round it to **WHOLE_UP**.

In this Example (**Sales Code is Retail**) the **Start/End Date Campaign Price** will be checked as well.



Item 2130

Sales Prices | Search | + New | Edit List | Delete | Dimension Prices | Search Table Lines | Formula Lines | Open in Excel | More options

General

Sales Type Filter: None

Sales Code Filter: ...

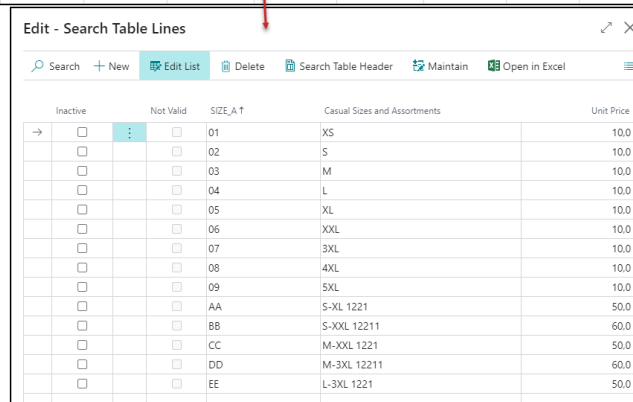
Item Type Filter: Master

Item/Master No. Filter: 2130

Starting Date Filter: ...

Currency Code Filter: ...

Sales Type ↑	Sales Code ↑	Item No. ↑	Unit of Measure Code ↑	Minimum Quantity ↑	Currency Code ↑	Unit Price	Dimension Prices	Starting Date ↑	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula
→ Customer Price Group	RETAIL	2130	PCS	0		10.00	0			SIZE_A	ST00029	Default	
Customer Price Group	RETAIL	2130	PCS	0	DKK	85.00	0			SIZE_A	ST00027	Default	
Customer Price Group	RETAIL	2130	PCS	0	EUR	11.00	0			SIZE_A	ST00028	Default	
Customer Price Group	RETAIL	2130	PCS	0	WOK	90.00	0			SIZE_A	ST00030	Default	
Customer Price Group	RETAIL	2130	PCS	0	SEK	100.00	0			SIZE_A	ST00031	Default	
Customer Price Group	RETAIL	2130	PCS	0	USD	12.00	0			SIZE_A	ST00032	Default	
All Customers		2130	PCS	0		6.00	0			SIZE_A	ST00111	Default	
All Customers		2130	PCS	0	EUR	7.00	0			SIZE_A	ST00112	Default	



Edit - Search Table Lines

Search | + New | Edit List | Delete | Search Table Header | Maintain | Open in Excel

Inactive	Not Valid	SIZE_A ↑	Casual Sizes and Assortments	Unit Price
→		01	XS	10.0
		02	S	10.0
		03	M	10.0
		04	L	10.0
		05	XL	10.0
		06	XXL	10.0
		07	3XL	10.0
		08	4XL	10.0
		09	5XL	10.0
		AA	S-XL 1221	50.0
		BB	S-XXL 1221	60.0
		CC	M-XXL 1221	50.0
		DD	M-3XL 1221	60.0
		EE	L-3XL 1221	50.0

Sales Order

0100009 · The Fashion Store UK

Process Release Posting Prepare Order Request Approval Print/Send Navigate Actions Related Fewer options

General

Customer Name: The Fashion Store UK Requested Delivery Date: Ignore Blocking: ☐

Contact: Charley Nelson External Document No.: Skip Availability Check: ☐

Posting Date: 6-1-2021 Status: Open Order Type: ☐

Order Date: 6-1-2021 Use Value Date: ☐ Collection No.: ☐

Due Date: 6-1-2021 Blocked: ☐

Lines Manage Line Order Fewer options

Exp... Mat...	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measu... Code	Unit Price Incl. VAT	Line Discount %	Line Discount Amount	Line Amount Incl. VAT	Qty. to Ship	Quantity Shipped	Qty. to Invoice
→ ☒	Matrix	2130	Rose Shirt		BLUE	19	PCS	10,78947	0,00	0,00	205,00	19		19
☐	Item	21300102	Rose Shirt	White,S	BLUE	2	PCS	5,00	0,00	0,00	10,00	2		2
☐	Item	21300103	Rose Shirt	White,M	BLUE	4	PCS	5,00	0,00	0,00	20,00	4		4
☐	Item	21300104	Rose Shirt	White,L	BLUE	4	PCS	5,00	0,00	0,00	20,00	4		4
☐	Item	21300105	Rose Shirt	White,XL	BLUE	2	PCS	5,00	0,00	0,00	10,00	2		2
☐	Item	21300106	Rose Shirt	White,XXL	BLUE	2	PCS	5,00	0,00	0,00	10,00	2		2
☐	Item	213001AA	Rose Shirt	White,S-XL 1221	BLUE	1	PCS	25,00	0,00	0,00	25,00	1		1
☐	Item	213001BB	Rose Shirt	White,S-XXL 1221	BLUE	1	PCS	30,00	0,00	0,00	30,00	1		1
☐	Item	213001CC	Rose Shirt	White,M-XXL 1221	BLUE	1	PCS	25,00	0,00	0,00	25,00	1		1
☐	Item	213001DD	Rose Shirt	White,M-3XL 1221	BLUE	1	PCS	30,00	0,00	0,00	30,00	1		1
☐	Item	213001EE	Rose Shirt	White,L-3XL 1221	BLUE	1	PCS	25,00	0,00	0,00	25,00	1		1

With an **Order Date** of 06-01-21 the **Unit Price Incl. VAT** on the first Item Line (21300120) is now 5.00. So, the Sales Price 10.00 has been multiplied by 0.5 – but also the other **Unit Price Incl. VAT** that were setup via Search Table Lines are all multiplied by 0.5; even for the Assortment-Sizes.

But with an **Order Date** of 20-12-20 the **Unit Price Incl. VAT** is still 10,00 for the first Item Line (21300120)

Sales Order

0100008 · The Fashion Store UK

Process Release Posting Prepare Order Request Approval Print/Send Navigate Actions Related Fewer options

General

Customer Name: The Fashion Store UK Requested Delivery Date: Ignore Blocking: ☐

Contact: Charley Nelson External Document No.: Skip Availability Check: ☐

Posting Date: 20-12-2020 Status: Open Order Type: ☐

Order Date: 20-12-2020 Use Value Date: ☐ Collection No.: ☐

Due Date: 20-12-2020 Blocked: ☐

Lines Manage Line Order Fewer options

Exp... Mat...	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measu... Code	Unit Price Incl. VAT	Line Discount %	Line Discount Amount	Line Amount Incl. VAT	Qty. to Ship	Quantity Shipped	Qty. to Invoice	Quantity Invoiced	Related Order No.	Complete Shipment of Sales Line
→ ☒	Matrix	2130	Rose Shirt		BLUE	21	PCS	20,47619	0,00	0,00	430,00	21		21			No
☐	Item	21300102	Rose Shirt	White,S	BLUE	2	PCS	10,00	0,00	0,00	20,00	2		2			No
☐	Item	21300103	Rose Shirt	White,M	BLUE	4	PCS	10,00	0,00	0,00	40,00	4		4			No
☐	Item	21300104	Rose Shirt	White,L	BLUE	4	PCS	10,00	0,00	0,00	40,00	4		4			No
☐	Item	21300105	Rose Shirt	White,XL	BLUE	2	PCS	10,00	0,00	0,00	20,00	2		2			No
☐	Item	21300106	Rose Shirt	White,XXL	BLUE	2	PCS	10,00	0,00	0,00	20,00	2		2			No
☐	Item	21300107	Rose Shirt	White,3XL	BLUE	2	PCS	10,00	0,00	0,00	20,00	2		2			No
☐	Item	213001AA	Rose Shirt	White,S-XL 1221	BLUE	1	PCS	50,00	0,00	0,00	50,00	1		1			No
☐	Item	213001BB	Rose Shirt	White,S-XXL 1221	BLUE	1	PCS	60,00	0,00	0,00	60,00	1		1			No
☐	Item	213001CC	Rose Shirt	White,M-XXL 1221	BLUE	1	PCS	50,00	0,00	0,00	50,00	1		1			No
☐	Item	213001DD	Rose Shirt	White,M-3XL 1221	BLUE	1	PCS	60,00	0,00	0,00	60,00	1		1			No
☐	Item	213001EE	Rose Shirt	White,L-3XL 1221	BLUE	1	PCS	50,00	0,00	0,00	50,00	1		1			No

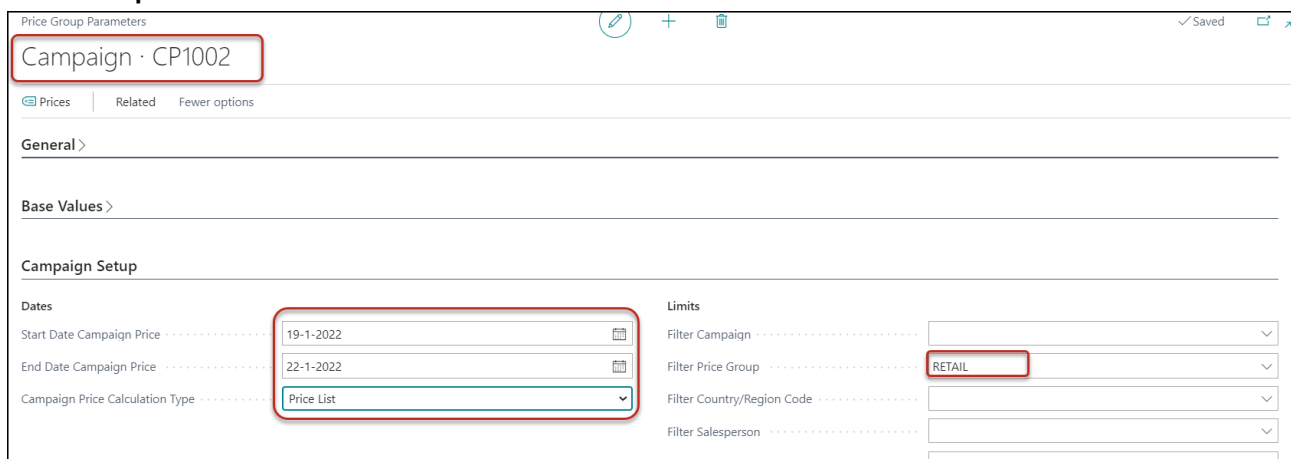
CAMPAIGN WITH TYPE PRICE LIST

I.e., You want to have a Campaign for specific Sales Prices for several Masters/Items for a specific period.

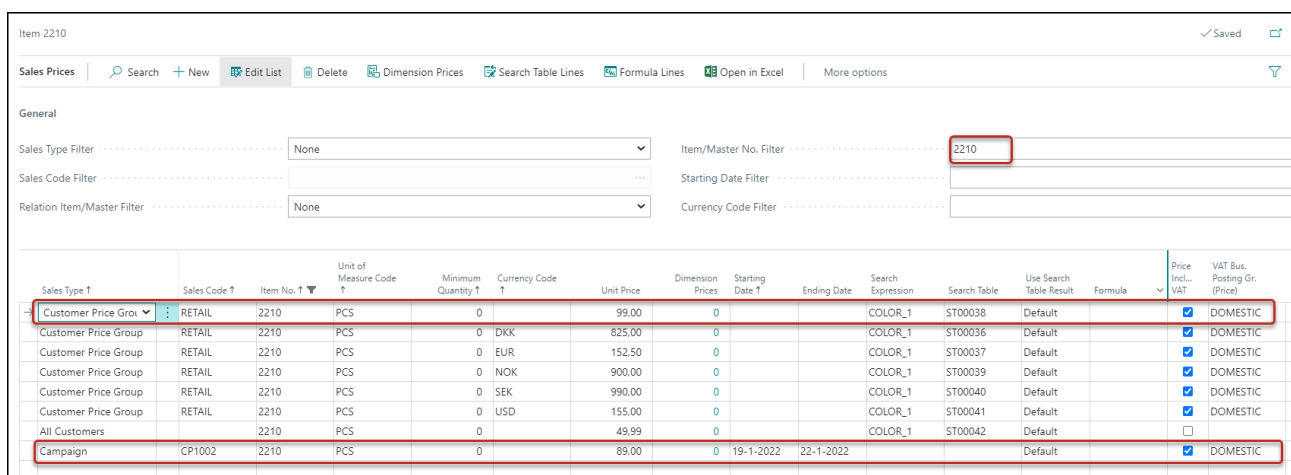
Campaign CP1002 has been created already via **Tell me Campaigns**.

Then you can create the **Price Group Parameters** via **Tell me Price Group Parameters**.

If you have **Price Group Parameters CP1002** with **Sales Type Campaign**, **Campaign Price Calculation Type Price List** and **Start/End Date Campaign Price** filled with **19-1-2022 until 22-01-2022** and a Filter on **Filter Price Group RETAIL**



It means, that you need to enter the special Campaign Sales Price on the Master/Item with **Sales Type Campaign**, but this price will only be applicable on Sales Orders with **Customer Price Group RETAIL** and if the **Order Date** is **19-1-2022 until 22-01-2022**.



Sales Type	Sales Code	Item No.	Unit of Measure Code	Minimum Quantity	Currency Code	Unit Price	Dimension Prices	Starting Date	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula	Price Incl. VAT	VAT Bus. Posting Gr. (Price)
Customer Price Group	RETAIL	2210	PCS	0	DKK	99.00	0			COLOR_1	ST00038	Default		☒	DOMESTIC
Customer Price Group	RETAIL	2210	PCS	0	EUR	825.00	0			COLOR_1	ST00036	Default		☒	DOMESTIC
Customer Price Group	RETAIL	2210	PCS	0	NOK	152.50	0			COLOR_1	ST00037	Default		☒	DOMESTIC
Customer Price Group	RETAIL	2210	PCS	0	SEK	900.00	0			COLOR_1	ST00039	Default		☒	DOMESTIC
Customer Price Group	RETAIL	2210	PCS	0	USD	990.00	0			COLOR_1	ST00040	Default		☒	DOMESTIC
Customer Price Group	RETAIL	2210	PCS	0	USD	155.00	0			COLOR_1	ST00041	Default		☒	DOMESTIC
All Customers		2210	PCS	0		49.99	0			COLOR_1	ST00042	Default		☐	
Campaign	CP1002	2210	PCS	0		89.00	0	19-1-2022	22-1-2022			Default		☒	DOMESTIC

Therefore, if we have a Sales Order with **Order Date 20-01-2022**, **Customer Price Group RETAIL** and a checkmark in **Prices including VAT**, the customer only needs to pay the special Campaign Price: **89.00**. This is even applicable, if no **Campaign No.** has been entered in the Sales Order Header!!

Sales Order													
0100010 · The Fashion Store UK													
Process Release Posting Prepare Order Request Approval Print/Send Navigate More options													
General >													
20-1-2022 20-1-2022 20-1-2022 Open													
Lines Manage Line Order Fewer options													
Exp... Mat...	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Incl. VAT	Line Discount %	Line Amount Incl. VAT	Qty. to Ship	Quantity Shipped	Qty. to Invoice
→	☒ Matrix	2210	Poppy Blazer		BLUE	12	PCS	89.00		1,068.00	12		12
☐	Item	22102506	Poppy Blazer	Navy.6	BLUE	2	PCS	89.00		178.00	2		2
☐	Item	22102508	Poppy Blazer	Navy.8	BLUE	4	PCS	89.00		356.00	4		4
☐	Item	22102510	Poppy Blazer	Navy.10	BLUE	4	PCS	89.00		356.00	4		4
☐	Item	22102512	Poppy Blazer	Navy.12	BLUE	2	PCS	89.00		178.00	2		2

But if we would change the **Order Date** (which was 20-01-22) to 10-02-22 also the Sales Price will be changed back again to 99.00 (the normal *RETAIL* price).

At least if you accept the message you get by clicking **Yes**:



You have changed Order Date on the Sales Header. Do you want to recalculate the Unit Price Excl. VAT on the Sales Line?

Yes

No

Sales Order													
0100010 · The Fashion Store UK													
Process Release Posting Prepare Order Request Approval Print/Send Navigate More options													
General >													
10-2-2020 10-2-2022 10-2-2020 Open													
Lines Manage Line Order Fewer options													
Exp... Mat...	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Incl. VAT	Line Discount %	Line Amount Incl. VAT	Qty. to Ship	Quantity Shipped	Qty. to Invoice
→	☒ Matrix	2210	Poppy Blazer		BLUE	12	PCS	99.00		1,188.00	12		12
☐	Item	22102506	Poppy Blazer	Navy.6	BLUE	2	PCS	99.00		198.00	2		2
☐	Item	22102508	Poppy Blazer	Navy.8	BLUE	4	PCS	99.00		396.00	4		4
☐	Item	22102510	Poppy Blazer	Navy.10	BLUE	4	PCS	99.00		396.00	4		4
☐	Item	22102512	Poppy Blazer	Navy.12	BLUE	2	PCS	99.00		198.00	2		2

CAMPAIGN WITH TYPE CALC. BASE PRICE GROUP IF LINE EXIST

I.e., You want to have a Campaign for your TRIMIT B2C Webshop where all Prices will be reduced with the same Factor for a specific period (i.e., Black Friday).

In the **Portal Profile** for your B2C Webshop you have filled the **Sales Channel** with *B2C*.

Campaign BF2021 has been created already via *Tell me Campaigns*.

Then you can create the **Price Group Parameters** via *Tell me Price Group Parameters*.

If you have **Price Group Parameters BF2021** with **Sales Type Campaign**, **Campaign Price Calculation Type Calc. Base Price Group if Line Exit** and **Start/End Date Campaign Price** filled with *19-11-21 until 26-11-21* and a Filter on **Sales Channel B2C**

Price Group Parameters | Work Date: 6-9-2020

Campaign - BF2021

Items in Campaign | More options

General >

Base Values

Basis Values Base Price

Base Sales Type: Customer Price Group

Base Sales Code: RETAIL

Base Start Date:

Base Currency Code:

Base Unit of Measure Code:

Base Minimum Quantity: 0

Misc. Parameters

Base Amount over: 0

Base Multiply by: 0.7

Base Price Formula:

Base Rounding: WHOLE_UP

Basis Values VarDim

Base Sales Type VarDim: Customer Price Group

Base Sales Code VarDim:

Base Start Date VarDim:

Base Currency Code VarDim:

Base Unit of Measure Code VarDim:

Base Minimum Quantity VarDim: 0

Misc. Parameters VarDim

Base Amount over VarDim: 0

Base Multiply by (VarDim): 0

Base Price Formula VarDim:

Base Rounding VarDim:

Campaign Setup

Dates

Start Date Campaign Price: 19-11-2021

End Date Campaign Price: 26-11-2021

Campaign Price Calculation Type: Calc. Base Price Group if line exist

Portal:

Visual Campaign Code:

Limits

Filter Campaign:

Filter Price Group:

Filter Country/Region Code:

Filter Salesperson:

Filter Salesperson 2:

Filter Salesperson 3:

Filter Territory:

Filter Customer Group:

Filter Customer Type:

Filter Bill-to:

Filter Company Group:

Filter Chain:

Filter Currency Code:

Filter Order Type:

Filter Sales Channel: B2C

And have filled the Masters/Items for which this Campaign is applicable by entering the **Items in Campaign**, it will only be applicable for Sales Orders of these Masters/Items with **Sales Channel B2C**, **Customer Price Group RETAIL** and if the **Order Date** is between 19-11-21 and 26-11-21.

Campaign Item List | Work Date: 6-9-2020

✓ Saved

Search + New Edit List Delete

Sales Type	Sales Code	Item No.	Description
→ Campaign	BF2021	2100	Lily Blouse

Therefore, if you would have an Order that fits all the requirements (**Sales Channel B2C**, **Customer Price Group RETAIL** and if the **Order Date** is between 19-11-21 and 26-11-21), the Sales Price will be according to the **BF2021** Campaign:

Item 2100 | Work Date: 6-9-2020

✓ Saved

Sales Prices | Search + New Edit List Delete Dimension Prices Search Table Lines Formula Lines More options

General

Sales Type Filter: None

Sales Code Filter:

Item Type Filter: Master

Item/Master No. Filter: 2100

Starting Date Filter:

Currency Code Filter:

Sales Type	Sales Code	Item No.	Unit of Measure Code	Minimum Quantity	Currency Code	Unit Price	Allow Line Disc.	Dimension Prices	Starting Date	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula	Price Incl. VAT	VAT Bus. Posting Gr. (Price)
→ Customer Price Group	RETAIL	2100	PCS	0	GBP	69.00	✓	0					Default		✓	DOMESTIC
Campaign	BF2021	2100	PCS	0		0.00	✓	0	19-11-2021	26-11-2021			Default		✓	DOMESTIC

The Sales Price in the Sales Order will become: $69.00 * 0.7 = 48.30 \rightarrow 49.00$

Sales Order | Work Date: 6-9-2020

0100100 · The Fashion Store UK

Process Release Posting Prepare Order Request Approval Print/Send Navigate Actions Related Fewer options

General Show more

No. 0100100 Status **Open**

Customer Name The Fashion Store UK Use Value Date ☐

Contact Charley Nelson Blocked ☐

Posting Date 20-11-2021 Ignore Blocking ☐

Order Date 20-11-2021 Skip Availability Check ☐

Due Date 20-11-2021 Order Type

Requested Delivery Date

External Document No.

Collection No.

Lines Manage Line Order Fewer options

Exp... Mat...	Type	No.	Item Reference No.	Description	Description 2	Collec... No.	Peri... Code	Shipment Date	Location Code	Qua...	Unit of Measure Code	Unit Price Incl. VAT	Tax Area Code	Tax Gro... Code	Line Discount %	Line Amount Incl. VAT
→ ☒	Matrix	2100		Lily Blouse				6-9-2020	BLUE	5	PCS	49.00				245.00
☐	Item	21002001		Lily Blouse	Royal Blue.XS			6-9-2020	BLUE	2	PCS	49.00				98.00
☐	Item	21002002		Lily Blouse	Royal Blue.S			6-9-2020	BLUE	3	PCS	49.00				147.00

But if I change the **Order Date** to **10-12-21**, the Sales Price will become **69.00** again, after confirming the message:

 You have changed Order Date on the Sales Header. Do you want to recalculate the Line Discount % on the Sales Line?

Yes **No**

Sales Order | Work Date: 6-9-2020

0100100 · The Fashion Store UK

Process Release Posting Prepare Order Request Approval Print/Send Navigate Actions Related Fewer options

General

No. 0100100 Status **Open**

Customer Name The Fashion Store UK Use Value Date ☐

Contact Charley Nelson Blocked ☐

Posting Date 20-11-2021 Ignore Blocking ☐

Order Date 10-12-2021 Skip Availability Check ☐

Due Date 20-11-2021 Order Type

Requested Delivery Date

External Document No.

Collection No.

Lines Manage Line Order Fewer options

Exp... Mat...	Type	No.	Item Reference No.	Description	Description 2	Collec... No.	Peri... Code	Shipment Date	Location Code	Qua...	Unit of Measure Code	Unit Price Incl. VAT	Tax Area Code	Tax Gro... Code	Line Discount %	Line Amount Incl. VAT
→ ☒	Matrix	2100		Lily Blouse				6-9-2020	BLUE	5	PCS	69.00				
☐	Item	21002001		Lily Blouse	Royal Blue.XS			6-9-2020	BLUE	2	PCS	69.00				
☐	Item	21002002		Lily Blouse	Royal Blue.S			6-9-2020	BLUE	3	PCS	69.00				

CAMPAIGN WITH TYPE MIX & MATCH

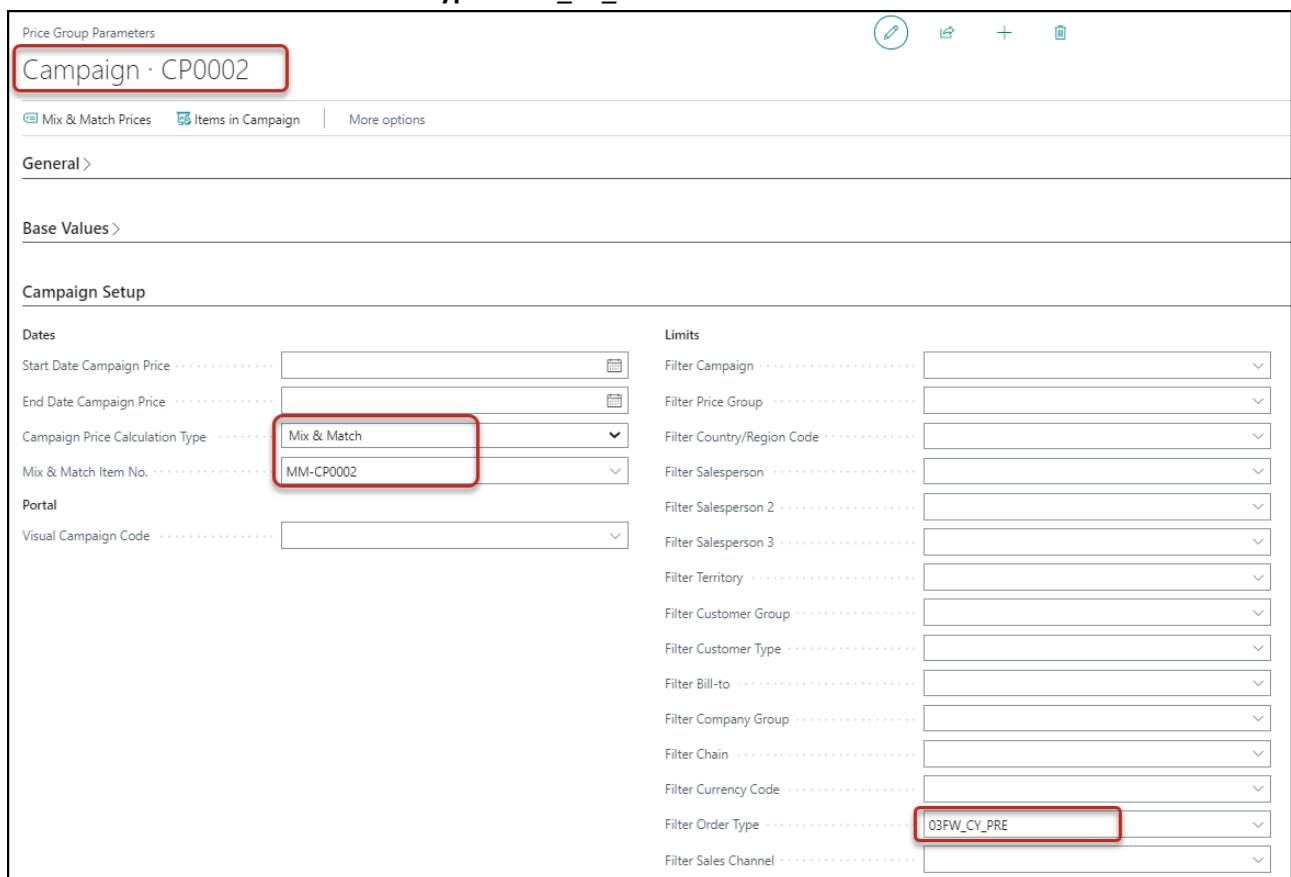
I.e., You want to have a Campaign for all Sales Orders with **Order Type 03FW_CY_PRE**, where all Dresses (2300, 2310 and 2320) will get the same Sales Price of 50,00 if you buy at least 10 pieces, regardless which Dress you buy.

Campaign CP0002 has been created already via **Tell me Campaigns**.

Master MM-CP0002 which has **Status Code BLOCKED** has been created as dummy Master for the Mix & Match Prices – although you can choose a regular Item as well as the **Mix & Match Item No.**

Then you can create the **Price Group Parameters** via **Tell me Price Group Parameters**.

If you have **Price Group Parameters CP0002** with **Sales Type Campaign**, **Campaign Price Calculation Type Mix & Match** and a Filter on **Order Type 03FW_CY_PRE**



Price Group Parameters

Campaign · CP0002

Mix & Match Prices Items in Campaign More options

General >

Base Values >

Campaign Setup

Dates

Start Date Campaign Price

End Date Campaign Price

Campaign Price Calculation Type Mix & Match

Mix & Match Item No. MM-CP0002

Portal

Visual Campaign Code

Limits

Filter Campaign

Filter Price Group

Filter Country/Region Code

Filter Salesperson

Filter Salesperson 2

Filter Salesperson 3

Filter Territory

Filter Customer Group

Filter Customer Type

Filter Bill-to

Filter Company Group

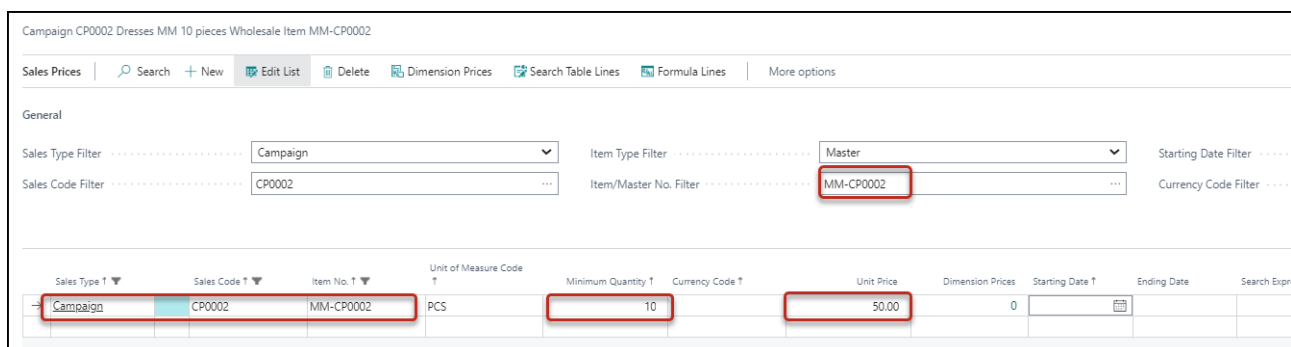
Filter Chain

Filter Currency Code

Filter Order Type 03FW_CY_PRE

Filter Sales Channel

And have entered the **Mix & Match Prices**:



Campaign CP0002 Dresses MM 10 pieces Wholesale Item MM-CP0002

Sales Prices Search + New Edit List Delete Dimension Prices Search Table Lines Formula Lines More options

General

Sales Type Filter Campaign

Item Type Filter Master

Starting Date Filter

Sales Code Filter CP0002

Item/Master No. Filter MM-CP0002

Currency Code Filter

Sales Type	Sales Code	Item No.	Unit of Measure Code	Minimum Quantity	Currency Code	Unit Price	Dimension Prices	Starting Date	Ending Date	Search Exp
Campaign	CP0002	MM-CP0002	PCS	10		50.00	0			

And have entered the **Items in Campaign**:

Campaign Item List				
✓ Saved ✕ ✎ 🔍 Search + New ✎ Edit List 🗑 Delete ✎ 🔍 ☰				
Sales Type ↑ ▼	Sales Code ↑ ▼	Item No. ↑ ▼	Description	
→ Campaign	CP0002	2300	Daisy Dress	
Campaign	CP0002	2310	Freya Dress	
Campaign	CP0002	2320	Zoe Dress	

Therefore, if you would have an Order that fits all the requirements (**Order Type 03FW_CY_PRE** and you buy at least 10 dresses), the Sales Price of **Mix & Match Item MM-CP0002** will be applicable according to the **CP0002** Campaign:

Sales Order

0100021 · The Fashion Store UK

This customer has an overdue balance. Show details

ProcessReleasePostingPrepareOrderRequest ApprovalPrint/SendNavigateMore options

General

No.0100021Due Date9/30/2020Blocked

Customer NameThe Fashion Store UKRequested Delivery Date8/31/2020Ignore Blocking

ContactCharley NelsonExternal Document No.Skip Availability Check

Posting Date12/10/2021Campaign No.Order Type03FW_CY_PRE

Order Date12/10/2021StatusOpenCollection No.

Use Value Date

LinesManageLineOrderFewer options

Exp. Mat.	Type	No.	Item Reference No.	Description	Description 2	Collection No.	Location Code	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	Qty. to Ship	Quantity Shipped	Qty. to Invoice	Quantity Invoiced
☒	Matrix	2300		Daisy Dress			BLUE	2	PCS	50.00		100.00	2		2	
☐	Item	23002038		Daisy Dress	Royal Blue,38		BLUE	2	PCS	50.00		100.00	2		2	
☒	Matrix	2310		Freya Dress			BLUE	3	PCS	50.00		150.00	3		3	
☐	Item	23109938		Freya Dress	Black,38		BLUE	1	PCS	50.00		50.00	1		1	
☐	Item	23109940		Freya Dress	Black,40		BLUE	2	PCS	50.00		100.00	2		2	
→ ☒	Matrix	2320		Zoe Dress			BLUE	6	PCS	50.00		300.00	6		6	
☐	Item	23202540		Zoe Dress	Navy,40		BLUE	3	PCS	50.00		150.00	3		3	
☐	Item	23202542		Zoe Dress	Navy,42		BLUE	3	PCS	50.00		150.00	3		3	

But if I have less than 10 dresses, the Sales Price for all Lines will change into the regular Sales Prices for these Items:

Lines																	Manage	Line	Order	Fewer options	🔍	🔗
Exp... Mat...	Type	No.	Item Reference No.	Description	Description 2	Collection No.	Location Code	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	Qty. to Ship	Quantity Shipped	Qty. to Invoice	Quantity Invoiced	F					
☒	Matrix	2300		Daisy Dress			BLUE	2	PCS	55.00		110.00	2			2						
☐	Item	23002038		Daisy Dress	Royal Blue,38		BLUE	2	PCS	55.00		110.00	2			2						
☒	Matrix	2310		Freya Dress			BLUE	3	PCS	55.00		165.00	3			3						
☐	Item	23109938		Freya Dress	Black,38		BLUE	1	PCS	55.00		55.00	1			1						
☐	Item	23109940		Freya Dress	Black,40		BLUE	2	PCS	55.00		110.00	2			2						
☒	Matrix	2320		Zoe Dress			BLUE	4	PCS	55.00		220.00	4			4						
☐	Item	23202540		Zoe Dress	Navy,40		BLUE	3	PCS	55.00		165.00	3			3						
→ ☐	Item	23202542		Zoe Dress	Navy,42		BLUE	1	PCS	55.00		55.00	1			1						

NOTE

The Sales Price is set for the Campaign, so keep in mind that if you enter Sales Prices, you need to make sure that it is the right Wholesale-/Retail Price.

This means, that you might have two different Campaign's setup and you need to be able to filter the right Sales Orders for which it is applicable – i.e., via the Sales Channel or specific Order Types.

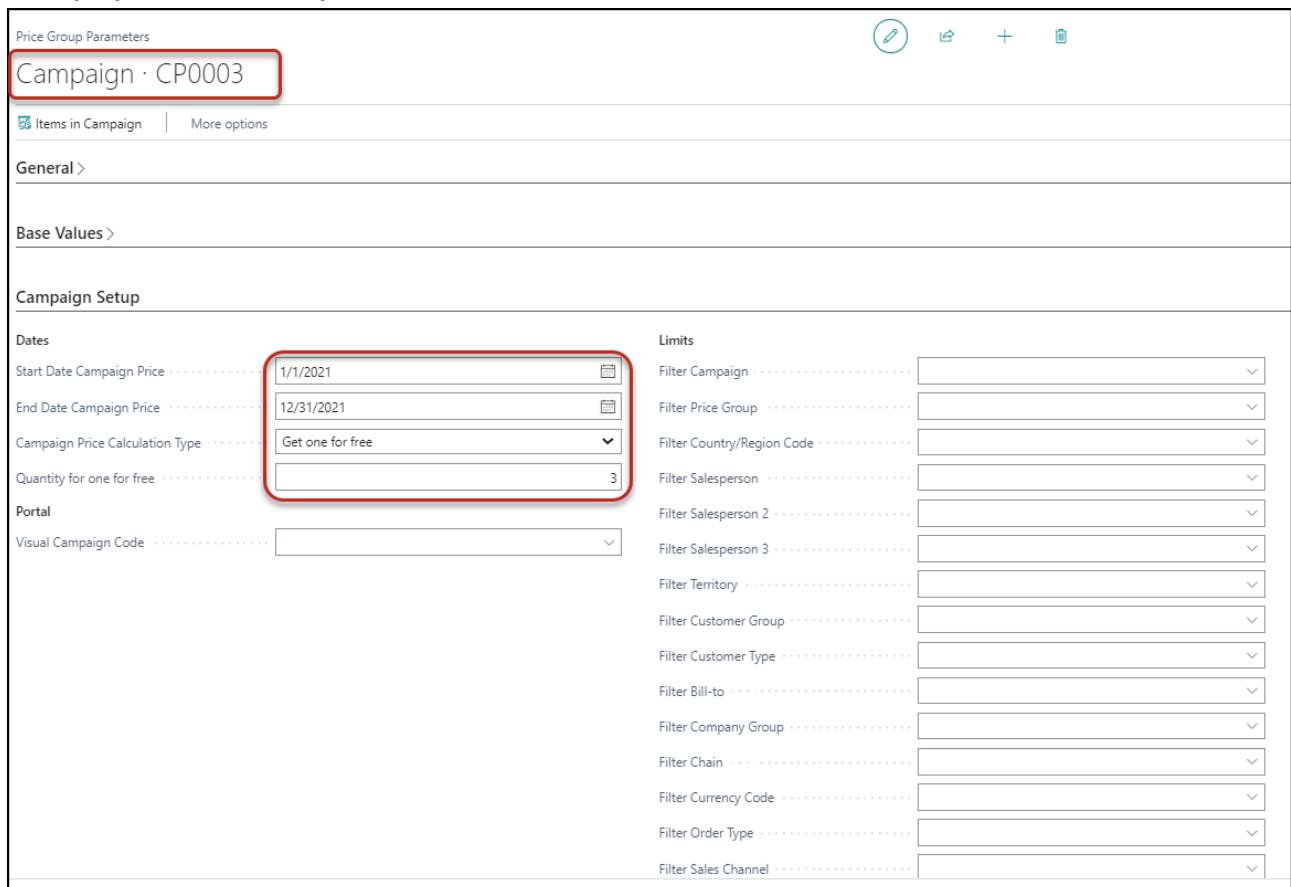
CAMPAIGN WITH TYPE GET 1 FOR FREE

I.e., You want to have a Campaign for all Scarfs: if Customers will by 3 Scarfs (regardless which Item), they will get 1 for free.

Campaign CP0003 has been created already via **Tell me Campaigns**.

Then you can create the **Price Group Parameters** via **Tell me Price Group Parameters**.

If you have **Price Group Parameters CP0003** with **Sales Type Campaign**, **Campaign Price Calculation Type Get 1 for free** and **Quantity for 1 for free** set to 3:



Price Group Parameters

Campaign · CP0003

Items in Campaign | More options

General >

Base Values >

Campaign Setup

Dates

Start Date Campaign Price 1/1/2021

End Date Campaign Price 12/31/2021

Campaign Price Calculation Type Get one for free

Quantity for one for free 3

Portal

Visual Campaign Code

Limits

Filter Campaign

Filter Price Group

Filter Country/Region Code

Filter Salesperson

Filter Salesperson 2

Filter Salesperson 3

Filter Territory

Filter Customer Group

Filter Customer Type

Filter Bill-to

Filter Company Group

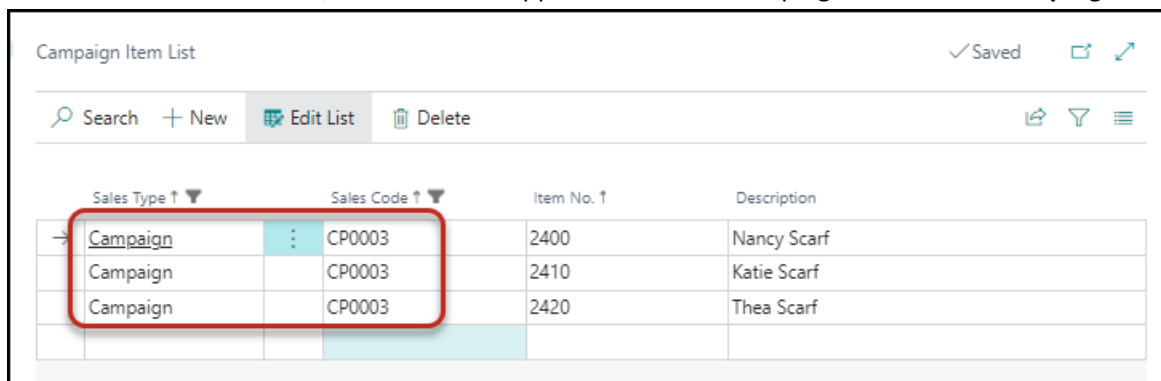
Filter Chain

Filter Currency Code

Filter Order Type

Filter Sales Channel

You can enter the Masters/Items that are applicable for this Campaign via **Items in Campaign**:



Campaign Item List

✓ Saved

Search + New Edit List Delete

Sales Type ↑	Sales Code ↑	Item No. ↑	Description
Campaign	CP0003	2400	Nancy Scarf
Campaign	CP0003	2410	Katie Scarf
Campaign	CP0003	2420	Thea Scarf

If the normal Prices for 2400 and 2420 look like:

Item 2400													
Sales Prices Search New Edit List Delete Dimension Prices Search Table Lines Formula Lines More options													
General													
Sales Type Filter	None			Item Type Filter	Master			Starting Date Filter					
Sales Code Filter				Item/Master No. Filter	2400			Currency Code Filter					
Sales Type T	Sales Code T	Item No. T	Unit of Measure Code T	Minimum Quantity T	Currency Code T	Unit Price	Dimension Prices	Starting Date T	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula
Customer Price Gr...	RETAIL	2400	PCS	0		19.00	0					Default	
All Customers	:	2400	PCS	0		6.95	0					Default	
Campaign	CP0003	2400	PCS	0		0.00	0	1/1/2021	12/31/2021			Default	

Item 2420													
Sales Prices Search New Edit List Delete Dimension Prices Search Table Lines Formula Lines More options													
General													
Sales Type Filter	None			Item Type Filter	Master			Starting Date Filter					
Sales Code Filter				Item/Master No. Filter	2420			Currency Code Filter					
Sales Type T	Sales Code T	Item No. T	Unit of Measure Code T	Minimum Quantity T	Currency Code T	Unit Price	Dimension Prices	Starting Date T	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula
Customer Price Gr...	RETAIL	2420	PCS	0		17.00	0					Default	
All Customers	:	2420	PCS	0		6.35	0					Default	
Campaign	CP0003	2420	PCS	0		0.00	0	1/1/2021	12/31/2021			Default	

Therefore, if you would have an Order that fits all the requirements (you buy at least 3 pieces), the Sales Price for the Items will be calculated based on a weighted average for the Items involved according to the CP0003 Campaign – the 1 for free will always be the cheapest one:

Sales Order													
0100022 · The Fashion Store UK													
Notifications: 3 This customer has an overdue balance. Item 24003001 is not available. Item 24000101 is not available.													
Process Release Posting Prepare Order Request Approval Print/Send Navigate More options													
General >													
Lines Manage Line Order Fewer options													
Exp... Mat...	Type	No.	Item Reference No.	Description	Description 2	Collection No.	Location Code	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	
☒	Matrix	2400		Nancy Scarf			BLUE	2	PCS	4.77062		9.54	
☐	Item	24000101		Nancy Scarf	White, 150 x 25 cm		BLUE	1	PCS	4.77062		4.77	
☐	Item	24003001		Nancy Scarf	Yellow, 150 x 25 cm		BLUE	1	PCS	4.77062		4.77	
→ ☒	Matrix	2420		Thea Scarf			BLUE	1	PCS	4.35877		4.36	
☐	Item	24200101		Thea Scarf	White, 150 x 25 cm		BLUE	1	PCS	4.35877		4.36	

The calculation will be:

Old Total Amount = 2 * 6.95 + 1 * 6.35 = 20.25

New Total Amount = 2 * 6.95 = 13.90

For 2400 it will then become:

New Total Amount / Original Total Amount * Original Sales Price

13.90 / 20.25 * 6.95 = 4.77062

For 2420 it will then become:

13.90 / 20.25 * 6.35 = 4.35877

There might be some differences on individual Items, to make sure that the total **Line Amount Excl. VAT** will have the right amount.